## THE NEW RTS

## INNOVATIVE PUBLIC TRANSIT FOR

A BETTER QUALITY OF LIFE

2022-25
COMPREHENSIVE STRATEGIC PLAN

2022-23
FINANCIAL PLAN



Regional Transit Service (RTS) is a regional transit authority established by New York State with more than 1,000 employees who proudly serve customers and business partners in Monroe, Genesee, Livingston, Ontario, Orleans, Seneca, Wayne, and Wyoming counties. Recognized as one of the best-run transit systems in the nation, RTS partners with the community it serves to provide vital, safe, and sustainable transportation services to nearly 8 million people each year. We carry out our mission by connecting our customers to jobs, school, healthcare, shopping, and recreational activities every day. For more information, visit myRTS.com.

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# INTRODUCTION 



## DISTINGUISHED BUDGET PRESENTATION AWARD*

The Government Finance Officers Association of the United States and Canada (GFOA) presented a Distinguished Budget Presentation Award to the Rochester Genesee Regional Transportation Authority, for its annual budget for the Fiscal Year beginning April 1, 2021. To receive this Award, a governmental unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan, and as a communications device.

This Award is valid for a period of one year only. We believe our current budget document continues to conform to program requirements, and we are submitting it to GFOA to determine its eligibility for another award.
*RGRTA has received the Distinguished Budget Presentation Award for 14 consecutive years.

GOVERNMENT FINANCE OFFICERS ASSOCIATION

## Distinguished Budget Presentation Award

 PRESENTED TORochester Genesee Regional Transportation Auth. New York

For the Fiscal Year Beginning
April 01, 2021

## Chistoph P. Movill

Executive Director

## OUR INTENT, MISSION, \& VALUES

## OUR INTENT STATEMENT

We are an innovative transportation provider and a climate leader in our industry.

## OUR MISSION STATEMENT

We provide vital, safe, and sustainable transportation services that connect the community and promote a better quality of life.

## OUR VALUES

- Integrity: We are responsible stewards of taxpayer revenues. We are transparent and do what we say we are going to do while taking responsibility for our actions.
- Respect: We value and appreciate the diversity and opinions of those we work with and those we serve.
- Diversity and Inclusion: We embrace our wide variety of cultures, values, skills, thoughts, and experiences, which makes us a strong organization.
- Engagement and Collaboration: We actively engage and openly communicate with employees, customers, and the community.
- Agility and Innovation: We embrace innovation in all aspects of our work and strive to bring it to life by being adaptive and flexible.
- Performance Focus: We establish the outcomes that define our success and use a combination of data-based decision making and fresh thinking to achieve them.



## THE RTS WAY: BRINGING OUR VALUES TO LIFE EVERY DAY



We launched the RTS Way in 2019 as an expansion of the C.A.R.E. program to improve employee engagement and recognition, and help build a culture of well-being. The RTS Way is based on 17 specific behaviors that are connected to each of our six values. These values define who we are and what we do. They support our mission and help shape our work environment. Examples of RTS Way behaviors are shared at the beginning of meetings and employees are recognized for their display of these behaviors every month and during employee recognition events.

## THE RTS CULTURE AND INCLUSION COUNCIL

A key initiative in our effort to grow the RTS culture involves embracing diversity and promoting inclusiveness in all areas of the organization. That effort is being led by a group of employees known as the RTS Culture and Inclusion Council. The Council is comprised of employees from a variety of locations and departments across the organization. The Council first started its work together in January 2019 and since then has completed formal training and development efforts to work effectively as a group. They also developed vision and mission statements, and goals to guide their work moving forward. These foundational elements of the Culture and Inclusion Council are as follows:

Vision
To create a culture at RTS that brings everyone together.

## Mission

Through engagement, resources, and learning, we are creating a positive workplace and culture of inclusion to ensure equity in all we do.

Click the Screen or Scan the OR Code to Watch this Short Video About the RTS Way


## Goals

We identified four initial goals that are connected and inclusive by design:

- Communication: This goal focuses on creating respectful ways to discuss challenging or sensitive topics, and the sharing of materials that enhance our vocabulary and awareness of issues related to diversity and inclusion.
- Opportunities for Building Relationships and Trust: Through this goal, we aim to create forums that provide a safe space for people to have conversations and express their feelings. People tend to be most honest with people they know and trust. A focus on relationship building and respectful dialogue will help strengthen our culture.
- Education and Life-Long Learning: Through trainings and workshops we will improve awareness and understanding of issues related to diversity and inclusion. Some of these sessions will help participants learn how to have difficult conversations with all employees and levels of management.
- Encouraging Input from Employees: Our work on this goal will focus on ways to make it easier for employees to share ideas and provide feedback. This will involve the use of drop boxes for comments and a new email (CilCouncil@myRTS.com) for the Council where you can send your ideas, questions, and suggestions.

While it takes many years of work to fully develop a culture of well-being, the RTS team has made great strides towards embracing diversity and promoting inclusiveness to bring about the change we seek. Our dedication and persistence are on display in every meeting and conversation we have, as each passing day brings us closer to meeting our goal.

## LETTER FROM CEO



Dear Commissioners,
As we started the last fiscal year, we approached it having adjusted to our new reality due to COVID-19 and with a renewed sense of excitement in anticipation of the launch of Reimagine RTS. Thanks to the RTS team, our customers, and partners throughout the community, we successfully implemented our new transit system. We are now providing our customers with mobility that is more frequent, reliable, and connected. With the New RTS in place and a continued focus on safety for employees and customers, we enter the new fiscal year with an eye towards the future. We also introduce a new mission statement that aligns with our new reality: "We provide vital, safe, and sustainable transportation services that connect the community and promote a better quality of life."

The pages that follow reflect our new reality, our new transit system, a new intent statement that replaces our vision statement, and new strategic pillars that will guide our work over the next three years. The plan continues our commitment to growing our culture through the RTS Way and the RTS Culture and Inclusion Council, transitioning to a zero-emission bus fleet by 2035, and implementing the strategies and tactics that will build on the success of recent years.

This plan is also a reflection of our commitment to the RTS team, a team of tremendous, dedicated heroes. This team has kept our community moving during two years of a global pandemic and while implementing a complete redesign of our transit system. They bring to life our values and show the community each day what it means to live the RTS Way. To build on our award-winning wellness program, we are including in this plan needed investments to support employees and their overall well-being.

With your approval, this plan will embrace innovative technology and software to support employees and improve the customer experience. Our focus on financial sustainability will continue through cost containment efforts and prioritizing our long-term capital needs. We will demonstrate climate leadership with the arrival of ten additional electric buses and investing in the infrastructure necessary to meet our zero-emission bus fleet goals. And we will maximize our impact in the community by addressing service gaps and strengthening partnerships with the community.

The embrace of innovative public transit to promote a better quality of life is underway. Our team is ready to continue growing our system to meet the needs of the people we serve. On behalf of the entire team, I am pleased to present the 2022-2025 RGRTA Comprehensive Strategic Plan, the budget for Fiscal Year 2022-23, and the capital plan for 2022-2032.

Thank you for your continued leadership and support.


Bill Carpenter<br>Chief Executive Officer

Click the Screen or Scan the QR Code to Watch a Short Video Message from Bill Carpenter


## LETTER FROM CHAIRMAN



To our Community:
On behalf of the Board of Commissioners, it is my privilege to present you with the RGRTA Comprehensive Strategic Plan for 2022-25 and the budget for Fiscal Year 2022-23.

This plan details the work the Authority will complete over the next three years. It represents an organization that has adjusted to its new reality due to COVID-19 and is looking to the future with a redesigned transit system in place. The comprehensive plan includes new mission and intent statements, our strategic priorities, the initiatives that will help us advance those priorities, our definition of success, and updated metrics to measure that success.

Thanks to your support of the New RTS and your involvement in the launch of Reimagine RTS, our customers had a smooth transition to a transit system that is more frequent, reliable, and connected. You helped us educate customers on how the new system will work and provided important feedback to help us make improvements once it was put in place. As we begin the new fiscal year, we look forward to continuing our work together to build on our new system by embracing innovation to improve your quality of life.

I thank my fellow commissioners for volunteering their time and talents to the Authority, and I thank each member of the RGRTA team for their continued service to our customers.

Sincerely,
和 fyour
Donald Jeffries
Chairman

Click the Screen or Scan the OR Code to Watch a Short Video Message from Donald Jeffries


## OVERVIEW

ORGANIZATIONAL

## BUSINESS STRUCTURE

The Rochester Genesee Regional Transportation Authority (RGRTA) is a public benefit corporation and a component unit of the State of New York. Created in 1969 by an act of the State Legislature, the Authority is charged with the continuance, further development, and improvement of public transportation and other related services within the Genesee/Finger Lakes region. Since 1969, membership in the Authority has grown to eight counties with a total land area of 4,350 square miles and a population of approximately 1.2 million. Current member counties include Genesee, Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, and Wyoming.

RGRTA's services encompass urban, suburban, and rural areas, as well as complementary paratransit service in compliance with the Americans with Disabilities Act (ADA).

The Authority is comprised of 11 separately incorporated business units:

1. Rochester Genesee Regional Transportation Authority (RGRTA)
2. Regional Transit Service, Inc. (RTS)
3. RTS Access (Lift Line, Inc.)
4. RTS Genesee (Batavia Bus Service, Inc.)
5. RTS Livingston (Livingston Area Transportation Service, Inc.)
6. RTS Ontario (County Area Transit Service, Inc.)
7. RTS Orleans (Orleans Transit Service, Inc.)
8. RTS Seneca (Seneca Transit Service, Inc.)
9. RTS Wayne (Wayne Area Transportation Service, Inc.)
10. RTS Wyoming (Wyoming Transit Service, Inc.)
11. Genesee Transportation Council Staff, Inc. (GTCS)
[^0]ORGANIZATIONAL STRUCTURE


## RTS

The largest subsidiary of the Authority, providing 31 fixed routes throughout Monroe County and into adjoining counties.

Created in 1969

| 2021 Ridership: | $7,255,935$ |
| :--- | :--- |
| 2020 Ridership: | $14,049,307$ |
| No. of Buses: | 196 |
| No. of Employees: | 710 |
| Service Area <br> Population: | 739,582 |


| RTS ACCESS |  |
| :--- | :--- |
| Provides paratransit service within |  |
| Monroe County in accordance with |  |
| the Americans with Disabilities Act |  |
| (ADA) to eligible customers. |  |
| Created in 1985 |  |
| 2021 Ridership: | 121,505 |
| 2020 Ridership: | 238,187 |
| No. of Buses: | 53 |
| No. of Employees: | 119 |
| Service Area |  |
| Population: | 739,582 |

## RTS GENESEE

Provides service on four deviated routes and Dial-A-Ride service.

Joined RGRTA in 1971

| 2021 Ridership: | 22,298 |
| :--- | :--- |
| 2020 Ridership: | 39,581 |
| No. of Buses: | 12 |
| No. of Employees: | 16 |
| Service Area |  |
| Population: 57,280$\$$ |  |


| RTS LIVINGSTON |  |
| :--- | :--- |
| Provides service on four deviated |  |
| routes and Dial-A-Ride service. |  |
| Joined RGRTA in 1986 |  |
| 2021 Ridership: | 52,405 |
| 2020 Ridership: | 144,256 |
| No. of Buses: | 19 |
| No. of Employees: | 26 |
| Service Area |  |
| Population: | 62,914 |


| RTS ONTARIO |
| :--- |
| Provides service on seven deviated <br> routes and Dial-A-Ride service. <br> Joined RGRTA in 2014 <br> 2021 Ridership: <br> 2020 Ridership: |
| No. of Buses: |
| No. of Employees: |
| Service Area |
| Sopulation: |

## RTS ORLEANS

Provides service on four deviated routes and Dial-A-Ride service.

| $l l$ |  |
| :--- | :--- |
| Joined RGRTA in 2003 |  |
| 2021 Ridership: | 26,685 |
| 2020 Ridership: | 43,532 |
| No. of Buses: | 6 |
| No. of Employees: | 12 |
| Service Area <br> Population: | 40,352 |

## RTS SENECA

Provides service on three deviated routes and Dial-A-Ride service.

Joined RGRTA in 2004

| 2021 Ridership: | 29,682 |
| :--- | :--- |
| 2020 Ridership: | 60,581 |
| No. of Buses: | 8 |
| No. of Employees: | 14 |
| Service Area  <br> Population: 34,016 |  |

## RTS WAYNE

Provides service on 10 deviated routes and Dial-A-Ride service.

Joined RGRTA in 1980

| 2021 Ridership: | 73,946 |
| :--- | :--- |
| 2020 Ridership: | 214,809 |
| No. of Buses: | 42 |
| No. of Employees: | 61 |
| Service Area |  |
| Population: | 89,918 |

## RTS WYOMING

Provides service on seven deviated routes.

Joined RGRTA in 1993

| 2021 Ridership: | 49,439 |
| :--- | :--- |
| 2020 Ridership: | 47,376 |
| No. of Buses: | 18 |
| No. of Employees: | 19 |
| Service Area |  |
| Population: | 40,305 |

## BOARD OF COMMISSIONERS \& GOVERNANCE STRUCTURE

A sixteen-member Board of Commissioners* establishes policy and sets direction for the management of the Authority. The Commissioners are residents of the member counties who have been recommended by their respective local governing bodies, appointed by the Governor of New York State, and confirmed by the New York State Senate. Board membership is apportioned among the member counties based in accordance with the Authority's enabling legislation. Current membership is as follows: City of Rochester: three; Monroe County: four**; and one member each from Genesee***, Livingston, Ontario, Orleans, Seneca, Wayne, and Wyoming counties. The Authority has separate legal standing from each of the member counties.

The Board of Commissioners schedules at least one meeting each month that is open to the public. All public meetings of the Board are recorded and streamed live for viewing on the Authority's website: myRTS.com.
*Included on the Board of Commissioners is a representative of the ATU and a representative of transit dependent \& paratransit customers.
**Of the four seats representing Monroe County one is currently vacant.
***The Genesee County seat is currently vacant.

## COMMITTEES

Four standing committees assist the RGRTA Board of Commissioners in carrying out its duties.

## GOVERNANCE COMMITTEE

- Reviews corporate governance trends and keeps the Board of Commissioners informed of current best governance practices
- Updates the Authority's corporate governance principles and practices when necessary
- Formulates and proposes to the full Board for adoption, policies that promote honest and ethical conduct by Authority Commissioners, officers, and employees


## AUDIT COMMITTEE

- Represents and assists the Board of Commissioners in its general oversight of the Authority's accounting and financial reporting processes, audits of the financial statements, and internal control functions
- Has direct responsibility for engagement, communication, and oversight of the independent audit function


## COMPENSATION COMMITTEE

- Discharges the Board's responsibility related to compensation of the Authority's executive officers and other employees
- Oversees the Authority's succession planning program, and assists in relating Authority performance to executive and employee compensation


## FINANCE/INVESTMENT COMMITTEE

- Represents and assists the Board in its general oversight of the Authority's borrowing and investment activities
- Formulates investment policy of the Authority, monitors the system of internal controls with respect to the investment policy, and reviews any independent audits of the investment program


## WILLIAM ANSBROW

City of Rochester, Appointed in 2017
CFO, Mary Cariola Children's Center, Inc. • CFO (retired), Rochester City School District

- Former Budget Director, City of Rochester • Graduate of Indiana University, Masters of Public Finance • Graduate of Canisius College, B.S.

Community Service:
Board Member, Rochester Children's Scholarship Fund


## JAMES BENSLEY

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Orleans County, Appointed in 2019
Orleans County Department of Planning and Development Director • Orleans County Recycling Coordinator •Lecturer (adjunct), Buffalo State College • Graduate of Virginia Polytechnic Institute and State University • Masters of Urban and Regional Planning • Graduate of Buffalo State College, B.S.
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## Community Service:

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American Institute of Certified Planners Member; Genesee/Finger Lakes Regional Planning Council Member; County Agricultural and Farmland Protection Board Member; Leadership Orleans Participant
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## HEATHER BIRD

Non-Voting Member, Appointed in 2022
President, National Federation of the Blind of New York State, Inc., Rochester Chapter • President, New York Association of Guide Dog Users • Secretary, New York Parents of Blind Children • Board Member, National Federation of the Blind of New York State, Inc. Alumnus, The Seeing Eye

Community Service:
BELL Coordinator; National Organization of Blind Veterans; National Organization of Parents of Blind Children; Past Member, Board of the National Association of Guide Dog Users


## SUSANNE CARLOCK

Livingston County, Appointed in 2021
Director, Livingston County Office for the Aging • Former CEO, The Community Place of
Greater Rochester, Inc. • Graduate of SUNY Geneseo and Keuka College

## Community Service:

Board Member, Genesee Valley Health Partnership; Board Member, Association on Aging in New York; Board Member, Livingston County Emergency Food and Shelter Program


## JACQUES CHAPMAN

ATU Local 282, Appointed in 2018
RTS Bus Operator • Executive Board • ATU Local 282

## Community Service:

President, ATU Local 282; Recording Secretary, ATU New York State Legislative Conference Board; Our Streets Transit Coalition; Executive Board, WIT Federal Credit Union

MICHAEL P. JANKOWSKI
Wayne County, Appointed in 2004
Wayne County Clerk • Graduate of St. John Fisher College and the National Academy for Paralegal Studies, Inc.

## Community Service:

Member, New York State County Clerks Association; 2008 Chairman, Wayne County United Way Campaign; Board of Directors, Newark-Wayne Community Hospital; Board of Directors, Wayne County Action Program


## DONALD E. JEFFRIES, BOARD CHAIRMAN

## Monroe County, Appointed in 2016

President and CEO of Visit Rochester • Graduate of St. John Fisher College

## Community Service:

Trustee, St. John Fisher College; Director, Monroe Community College Foundation; Director, Rochester Area Crime Stoppers; Director, Seneca Waterways Council Boy Scouts of America; Commissioner, Brighton Fire District; Member, Brighton Fire Department; Director, Rochester Riverside Convention Center; Director, New York State Hospitality and Tourism Board; President, New York State Destination Management Association; President, ROC 2025 Leadership Group; Rochester Rotary; Director, 911 Operating Board


## JERDINE JOHNSON, BOARD SECRETARY

City of Rochester, Appointed in 2017
Manager of Energy Conservation and Deputy Commissioner • Department of Environmental Services at the City of Rochester (retired) • Former Executive Director, Eastside Community Center • Former Executive Director, North East Block Club • Graduate of the Pratt Institute, Masters of Urban and Regional Planning • Graduate of Florida A\&M University, B.S.

## Community Service:

Past President, National Association of Negro Business \& Professional Women, Inc.; Member, National Forum of Black Business Association; Member, HCR Cares Foundation Board


## RICHARD D. KOSMERL, BOARD TREASURER

Wyoming County, Appointed in 2016
North American Director of Quality, Plant Manager, Division President, General Manager, and Executive Vice President, Prestolite Electric Inc. (retired)

## Community Service:

President, Wyoming County Community Health System Board of Managers; Past Board of Directors and Board VP, Community Action for Wyoming County; Member, Village and Town of Arcade Planning Board; Past Trustee and Mayor, Village of Arcade; Former member of curriculum advisory boards for Business Management and Microelectronic Engineering at Genesee Community College and Rochester Institute of Technology, respectively

## WILLIAM P. MCDONALD

City of Rochester, Appointed in 2017
Consultant, Aging Alliance, United Way of Greater Rochester • Executive Director, Medical Motor Service of Rochester and Monroe County, Inc. (retired) • Graduate of SUNY Brockport, Masters of Public Administration • Graduate of University of Detroit, B.A.

## Community Service:

Board member of: Community Transportation of America, Coordinated Transportation Solutions, University of Rochester Medical Center: Home Care, Greater Rochester Community Transportation Foundation


## TERRENCE RICE, PE

Monroe County, Appointed in 2021
Sr. Managing Engineer for Barton \& Loguidice $\cdot$ Monroe County Director of Transportation (retired) • Graduate of Clarkson University

## Community Service:

Fellow - Institute of Transportation Engineers (ITE); American Public Works Association Member; New York State Highway Superintendents Association Member and Committee Chair; Legends Golf \& Country Club Golf Committee Member; St. John of Rochester Buildings \& Grounds Committee Member; Past President, Treasurer, and Legislative Committee Chair of New York State County Highway Superintendents Association; Past Chair of District 1 ITE; Past Chair of St. John of Rochester Parish Council


## JUDITH AHLFELD SEIL

Monroe County, Appointed in 2021
First Vice President, Five Star Bank, Credit Manager • Graduate of Nazareth College • Graduate of Leadership Rochester - Executive Director, Monroe County Planning and Development (retired)

## Community Service:

Dress for Success; Former Board Member of YWCA, Ronald McDonald House, Visit Rochester, and Greater Rochester Enterprise


## EDWARD W. WHITE

Seneca County, Appointed in 2006
Court Attorney, New York State Supreme Court Seventh Judicial District •
Graduate of the University of Toledo
Community Service:
Former Junius Town Justice; Former Member, Court Facilities Capital Review Board


## BRIAN H. YOUNG, BOARD VICE-CHAIR

Ontario County, Appointed in 2021
Deputy County Administrator (retired), Ontario County • Former Director of Workforce Development, Ontario County • Graduate of St. John Fisher College

## Community Service:

Ontario County Traffic Safety Board; Former member Sonnenberg Gardens and Mansion Board of Trustees; Former member and Chairman of the Finger Lakes Addictions Counseling \& Referral Agency (FLACRA) Board of Directors; Former Finger Lakes Community College Campus Community Coalition Business Co-Chair

# 2021: THE YEAR IN REVIEW 

## RGRTA 2021: THE YEAR IN REVIEW

For the RTS team, 2021 will be remembered as an award-winning year that showcased our ability to partner with the community to provide safe and sustainable mobility that is more frequent, reliable, and connected. In addition to being recognized with eight awards, we successfully launched Reimagine RTS, introduced new technologies to make it easier for customers to plan and enjoy the ride, and supported community efforts to keep people safe during the COVID-19 pandemic.

## RESPONSE TO COVID-19

In 2021, we continued our work to ensure public transit is safe for employees and customers. We maintained cleaning and disinfecting protocols that we put in place with the onset of COVID in 2020. We continued following and enforcing state and federal masking requirements, and we continued providing transportation to testing and vaccination sites throughout our service area.

To help improve access to vaccinations for those who live in historically underserved communities, we worked with Monroe County and Trillium Health to host vaccination pop-up clinics at the RTS Transit Center. Through these partnerships, we held more than a dozen pop-up clinics where more than 700 people received the COVID-19 vaccine.

## LAUNCH OF REIMAGINE RTS

After a nearly one-year delay due to COVID-19, we launched Reimagine RTS on May 17, 2021. Monroe County's new public transit system is now more frequent, reliable, and connected than before. The new RTS offers routes that run either every 15 or 30 minutes during peak times on weekdays, and each route does the same thing, every trip, regardless of day or time of day. It includes RTS On Demand, a new mobility option that provides curb-to-curb access in seven specifically defined zones, three crosstown routes, commuter routes, connection hubs, and the new RTS On Demand mobile app.

The process of hiring and training employees, educating customers, and completing all the infrastructure and logistical work, required a well-planned and coordinated team effort. It was also an effort that included coordination with dozens of businesses and organizations around the community as they volunteered to help educate customers to make sure as many people as possible were prepared for the new system. With the new system now in place, we are continuing our work with customers and the community to identify gaps that need to be filled and opportunities for expansion.
"RTS is an essential partner in ensuring the residents of Monroe County have access to quality public transportation. When our residents need to get to work, school, or the doctor's office, RTS is always there. Throughout the COVID-19 pandemic they provided critical services, reducing costs for residents, and retooling buses to ensure both driver and passenger safety. RTS drivers and staff are essential workers that have kept this community going, and they are an essential partner in ensuring we Bring Monroe Back and move forward together."

- Adam Bello,

Monroe County Executive

Click the Screen or Scan the OR Code to Watch this Short Video about the launch of Reimagine RTS


## LAUNCH OF HOPR BIKE \& SCOOTER SHARING

Through our continued partnership with the city of Rochester, RTS launched a new bike- and scooter-sharing program in Rochester and the surrounding suburbs with HOPR, our new shared mobility provider. In June 2021, HOPR began to deploy a fleet of 500 shared vehicles including pedal bikes, electric assist bikes, and electric scooters throughout the city and surrounding towns to establish a shared mobility system that is integrated with public transit, convenient, affordable, and safe. In year one of the program, HOPR installed stations throughout the city of Rochester, as well as in Brockport, Fairport, and at the University of Rochester.

The goal of the program is to provide a means of transportation that connects the last mile between a destination and public transportation while encouraging the use of non-polluting vehicles in healthy, active lifestyles. The bike- and scooter-sharing season runs from early April through November, and it's during this season that bikes and scooters will be placed at transit hubs, parks, commercial centers, campuses, and other places that serve as key destinations. In year two of the program, HOPR will continue efforts to expand access to bikes, e-bikes, and e-scooters to suburban areas in Monroe County and key areas in neighboring counties.

## TRANSITION TO ZERO-EMISSION VEHICLES

In 2021, we continued our work to meet New York State's goal of having a zero-emission bus fleet by 2035. This included ordering 10 more electric buses to bring our total to 20 and starting the infrastructure upgrades required to prepare for and charge the 10 new buses. We also worked with the New York Power Authority to develop a master plan that details all the actions and funding we need to achieve New York's 2035 goal. To reach that goal, we need to build a new charging depot for the storage and charging of electric buses. In a strong show of support of that facility, Congressman Joe Morelle secured $\$ 800,000$ in the INVEST act in the House of Representatives to help us get the project started. While this funding did not make it through the U.S. Senate, having the support of Rep. Morelle and other members of our federal delegation will help us successfully navigate this transition.

"Convenient, reliable, zero-emissions public transit is essential for our region's transition to clean energy. RTS has demonstrated their commitment to this transition, by quickly replacing their diesel buses with cleaner, quieter electric buses. This improves the quality of the air we breathe and eliminates harmful greenhouse gas emissions that cause climate change. I am deeply grateful for their leadership on this issue and look forward to partnering with them to build support for public transit in our region."

## - Abigail McHugh-Grifa, Executive Director of the Climate Solutions Accelerator of the Genesee-Finger Lakes Region

## AN AWARD-WINNING YEAR

2021 was an award-winning year for RTS as we won eight awards for our collaboration with the City of Rochester as well as Monroe and surrounding counties. These awards were made possible by the hard work and dedication of the RTS team, the support of community partners throughout the service area, and the awarding organizations for recognizing the impact of our efforts.


Monroe County STOP DWI Program Award: The Monroe County STOP DWI program presented RTS with an award for our continued support and partnership.


The City of Rochester Equity \& Recovery Agenda Award: The city of Rochester recognized RTS for our work to support City residents during the COVID-19 pandemic.


The Genesee County Mental Health Association Constance E. Miller Award: The teams at RTS Genesee and RTS Orleans were recognized for their efforts to promote mental wellness, instill hope, and improve the quality of life for people living in Genesee and Orleans counties.


The Community Transportation Association of America 2021 Urban Transportation System of the Year Award: RTS received this award as a transit system that provides service in an urban area with a population of more than 50,000 . The award is based on innovative and creative services in the community and being responsive to the needs of customers and the community.


Elevate Rochester's 2021 ETHIE Award:
The ETHIE awards celebrate organizations in the Rochester region that exemplify high ethical standards. Elevate Rochester presented us this award based on our approach to ethical leadership, organizational excellence, ethical challenges, corporate citizenship, and diversity, equity and inclusion. RBJ Workplace.

Click the Screen or Scan the OR Code to Watch Our 2021 Health and Wellness Champion Video Profile


Workplace Wellness Awards: RTS and the Healthy U Wellness Program was awarded the 2021 RBJ Workplace Wellness Award for Employer of the Year, and Renee Elwood, Director of Well-being \& Inclusion, won the award for Health and Wellness Champion of the Year. RTS and Renee received these awards for helping RTS employees improve their health and wellness. This is the seventh year in a row we have been recognized and during that time we have won nine RBJ Workplace Wellness Awards.

# STRATEGIC PLAN 

 \& OPERATIONAL INITIATIVES
## THE NEW RTS STRATEGIC PLAN FOR 2022-25

Our strategic plan for 2022-25 represents a new focus on the future for our new reality due to COVID-19 and redesigned transit systems now in place in each of the counties we serve. While our new strategy is based on our new reality, it also embraces our continued focus on technology, service excellence, diversity and inclusion, and engagement with customers and employees to make it easier for everyone to enjoy the ride.

RGRTA has maintained its solid track record of measurable and sustainable milestones through its commitment to fiscal discipline, quality service, and increased productivity. Now that we have reimagined how we connect our customers to jobs, healthcare, education, shopping, and recreational activities, we have new mission and intent statements to guide our path forward.

As part of that commitment, RGRTA:

- Maintains the $\$ 1$ base fare through Fiscal Year 2022-23
- Stabilized and started growing ridership following implementation of Reimagine RTS
- Consistently achieved on-time performance approaching or surpassing $90 \%$
- Committed to enhancing the customer experience through safe, quality service
- Maintained a strong national reputation for its innovative performance management system (TOPS), and exceeded its TOPS goals nearly every quarter for 10 consecutive years
- Maintained our business model to 40 business partner relationships across the Greater Rochester and Finger Lakes region
- Increased its level of engagement in the communities we serve, including partnerships with the RochesterMonroe Anti-Poverty Initiative, and the United Way Systems Integration Project

This 2022-25 Strategic Plan is guided by RGRTA's intent, mission, and values, and is built upon the Authority's customer-focused commitment to meet the needs of the community:

- Transit dependent customers and individuals with limited mobility and resources who rely on us as their primary method of transportation
- Business partners, including the Rochester City School District, colleges, employers from all sectors, and other organizations with concentrated populations of students, employees, and customers who need affordable and reliable transportation
- Older adults, who increasingly prefer transportation options other than driving due to their age or health, or to support a desired lifestyle change
- Choice riders, particularly young adults, who increasingly view public transit as a good lifestyle fit and essential to their beliefs about environmental sustainability

Our Board of Commissioners and hundreds of employees from all functional areas participated in our collaborative planning process, consisting of:

- An annual employee engagement survey to gather ideas and feedback on what RGRTA does well and opportunities for improvement
- A comparison of our performance against our fellow members of the American Bus Benchmarking Group, which consists of 23 similar-size transit systems in communities across the nation
- Quarterly customer surveys to gather input and gauge satisfaction
- Daily feedback that provides insights from current customers and business partners, and other community stakeholders

Utilizing that information, the organization set out to identify, prioritize, and establish the annual and longer-range goals and tactics centered on six interdependent strategies, which are further detailed in the following sections:


## Funding Trends

- After many years of stable annual funding (federal and state), the COVID-19 pandemic has injected a dose of uncertainty and challenge.
- While COVID-19 relief funds from the federal government made it possible to maintain service and begin this plan on steady footing, increased funding from New York State is required to ensure stability in the near- and long-term.
- Relief funds from the federal government represent onetime, stop-gap funding that did what they were intended to do - replace a decline in farebox revenue and cover increased expenses due to the pandemic.
- The authority will continue applying its private-sector business model and mindset to be more productive in using government funds, while supplementing it with other revenue sources as available.
- Continued engagement with lawmakers in Albany and key stakeholders in our service area will ensure public transit needs are considered as part of important funding decisions in our area.


## Demographic/Population Trends

- There is an increased need for public transit to support a more diverse population and lifestyles based on these changing demographics.
- The City of Rochester (where our services are concentrated) continues to be the region's economic and cultural center. Most current and potential riders live and work in Monroe County and the City of Rochester. Approximately $63 \%$ of the population in the Authority's service area lives in Monroe County; this percentage is expected to hold steady over time.
- The region will continue to see population stagnation with a demographic shift to an older population. The number of adults aged 65+ has averaged $2.5 \%$ annual growth since 2012 and represents $16.9 \%$ of the service area's population.
- The number of millennials living in the Rochester area is starting to decline due largely to people in their 20's leaving Rochester. Even with this demographic shift, there is still demand from millennials in the Rochester region for better transit and more transportation options.
- More public transportation options exist. Transportation Network Companies (TNC) such as Uber and Lyft now operate in the area. Vanpool and bike share programs are in place and expanding. Scooters and electric scooters are also available.

Business, Higher Education, and
Employment Trends

- Long-term growth in employment is expected to mirror the slow overall population growth rate.
- Regional employment will continue to move away from food services and education, while moving more toward healthcare and social services.
- Area colleges and universities will continue to impact the region's economy by growing student populations, providing employment, educating the workforce that employers need, and providing R\&D. They also offer innovation and entrepreneurship centers for local businesses. These institutions need reliable public transportation to attract and retain students and employees.
- New sectors of manufacturing such as optics imaging, biofuels, and food and beverage processing, have significant growth potential. These facilities are often located in "clusters."
- There is an increase in service economy jobs, such as call center operations, and retail jobs, many of which require multiple work shifts and reliance on part-time employment.


## Regionalization

- Beyond Rochester and its suburbs, agriculture, entertainment/recreation, and manufacturing are growing industries with employees who rely on public transportation to get to work.
- Public transportation services at scheduled times are required by clusters of business employers and medical/health facilities to attract the workforces they need.


## ENSURE FINANCIAL SUSTAINABILITY

## We manage our finances to be successful for the near and long term.

Financial sustainability over the long term requires us to address specific issues in a tight fiscal environment, one in which revenues have grown more slowly than operating expenses. This reality takes on new meaning thanks to the COVID-19 pandemic. We have established three key goals to ensure financial sustainability:

1. Work toward operating budgets where recurring revenues equal recurring expenses,
2. Maintain a funded ten-year capital plan that incorporates competitive grants,
3. Enhance our financial systems to support decision making.

To achieve both short-term and long-term budget targets, we continue to emphasize prudent planning and set realistic financial targets. Our plan includes tactics that are focused on reducing cost drivers and will help us fund a variety of needs so we can serve current and future generations.

To achieve this, we are continuing our efforts to contain the cost of health insurance through the monitoring and analysis of claims. We will continue our review of our long-term capital funding needs and expand our focus on new facility construction and infrastructure throughout the service area.

Our long-range financial planning will remain consistent with the previous year and involve identifying and prioritizing needs; continuing our successful efforts in securing sources of competitive grants; and developing a continuous improvement process to manage the challenges of public transit funding.

We enter this fiscal year, like past fiscal years, with a focus on prudently managing the funds provided to us by seeking out efficiencies, process improvements, and business partners willing to subsidize additional services.


## ENSURE FINANCIAL SUSTAINABILITY

| TACTIC (DESCRIPTION) | MILESTONES | TIMING | CHAMPION |
| :---: | :---: | :---: | :---: |
| Ensure cost containment of health insurance through monitoring and analysis of claims. | Ongoing review and analysis of current claims | Q1-Q4 2022-2023 | Finance |
|  | Monitor Wellness initiatives against claims data | Q1-Q4 2022-2023 |  |
|  | Reconciliation of actual costs to expected costs for 2021-2022 | Q3 2022-2023 |  |
|  | Assist in rate setting process for 2023-2024 | Q3 2022-2023 |  |
| Continuous review of our long term capital funding needs. | Begin capital review for 2022-2023 using the "state of good repair" criteria | Q1 2022-2023 | Finance |
|  | Review status of all open 5311 funded projects to determine next appropriate steps | Q2 2022-2023 |  |
|  | Monitor the 2022-2023 Capital Plan for progress and potential competitive grant opportunities | Q1-Q4 2022-2023 |  |
|  | Review and finalize the 2023-2024 Capital Plan | Q4 2022-2023 |  |
| Design and build a new facility for RTS Access.* | Complete 30\% design | Q1 2022-2023 | RTS Access, Engineering, Finance |
|  | Complete environmental review | Q3 2022-2023 |  |
|  | Start final design | Q4 2022-2023 |  |
|  | Complete final design | Q3 2023-2024 |  |
|  | Start construction | Q1 2024-2025 |  |
|  | Complete construction | Q2 2025-2026 |  |
| Build a new facility for RTS Wyoming.* | Start construction | Q1 2022-2023 | RTS Wyoming, <br> Finance, Engineering |
|  | Complete construction | Q2 2023-2024 |  |
| Design and build a new facility for RTS Seneca.* | Complete final design | Q1 2022-2023 | RTS Seneca, <br> Finance, Engineering |
|  | Start construction | Q2 2022-2023 |  |
|  | Complete construction | Q3 2023-2024 |  |
| Identify a site for a new facility for RTS Genesee.* | Locate site | Q1 2022-2023 | RTS Genesee, Finance, Engineering |
|  | Complete 30\% design | Q2 2022-2023 |  |
|  | Complete environmental review | Q4 2022-2023 |  |
| Identify a site for a new facility for RTS Wayne.* | Locate site | Q2 2022-2023 | RTS Wayne, <br> Finance, Engineering |
|  | Complete 30\% design | Q3 2022-2023 |  |
|  | Complete environmental review | Q1 2023-2024 |  |

[^1]"Our relationship with RTS Orleans has grown significantly in the last year. RTS Orleans stepped up to the emergency need for medical transportation for our older adult population. From the office staff to the drivers, we are pleased with the transportation services that are desperately needed. We look forward to the ongoing partnership and seeing how we can expand our transportation options for our clients."

- Melissa Blanar, Director of the Orleans County Office for the Aging


## ENGAGE EMPLOYEES ON THE RTS WAY

## Engaged employees enthusiastically embrace our mission and feel empowered to go above and beyond while serving our customers.

Within the organization, the RTS Way is how we recognize employees for the behaviors they exhibit that align with our organizational values. By connecting employee behaviors directly to these values, we are able to create a culture that our people embrace as a great place to work and build a career. The way we achieve that goal is through engagement and inclusivity that encourages feedback, understanding, and respectful continuous dialogue.
This approach is consistent with our brand promise. When we invest time and resources in our employees, they pay that engagement forward to provide a better experience for our customers. Building on initiatives that we have completed and those that are currently underway, we will continue providing our people with access to the resources, training, wellness initiatives, and ongoing support they need to be successful in serving our community.

Investing in our people and processes has long been a priority for RTS. It is standard practice for the Authority to develop the pool of talent necessary to meet our customers' needs and achieve our strategic goals. To do this, we developed a robust succession planning process where we identify a diverse crosssection of candidates for future leadership roles. We provided Diversity, Equity, and Inclusion, as well as anti-racism training for our Executive and Leadership teams. We implemented inclusive recruitment and on-boarding processes to include cross-functional interview teams and targeted outreach. And we recently added new members to the RTS Culture and Inclusion Council to further embed the RTS Way as our culture.

As set forth in the following initiatives, we will implement a new Human Resources Information System (HRIS). We will continue nurturing an inclusive culture of total well-being to recruit and nurture high-performing individuals and teams. We will increase our investment in communications focused technology throughout the Authority. And we will continue educating employees on the value of their benefit plans to help them be active consumers and managers of their well-being.
These strategic initiatives were developed based on input from employees and we will continue listening to build a culture of trust, engagement, and success.

ENGAGE EMPLOYEES ON THE RTS WAY

| TACTIC (DESCRIPTION) | MILESTONES | TIMING | CHAMPION |
| :---: | :---: | :---: | :---: |
| Implement new HRIS system to improve access and ease of use for employees. | Limited installation and testing | Q1-Q2 2022-2023 | People, IT, Accounting |
|  | End user training | Q2-Q3 2022-2023 |  |
|  | Go-Live | Q4 2022-2023 |  |
| Nurture an inclusive culture of total wellbeing to develop and retain high performing individuals and teams. | Expanded Diversity, Equity, and Inclusion (DEI) training across the organization through community partnerships | Q1-Q4 2022-2023 | People, C\&I Council |
|  | Culture and Inclusion (C\&I) training for new Council members; enrichment and team building training for established members | Ongoing |  |
|  | Communications platform for C\&I Council members and regionals | Q1-Q4 2022-2023 |  |
| Increase communication technology to improve engagement and access to information at RTS Access and the Regional Properties. | Identify technology needs and space requirements at each location | Q1-Q4 2022-2023 | IT, People |
|  | Order equipment |  |  |
|  | Install and train |  |  |
| Enhance the holistic Well-being Program and continue educating employees to be well informed health care consumers. | Education and awareness campaigns directed at Mail Rx programs, telehealth, EAP, preventive screenings and services, and online/mobile apps to manage claims and benefits. | Ongoing | People |

"In 2021, the Youth Bureau partnered with RTS to provide transportation for students enrolled in our Genesee Youth Lead program. Monthly sessions give youth an opportunity to meet with businesses, organizations, and individuals across the county. The service from RTS has been reliable and affordable while highlighting a service that most high school students would not be aware of. We look forward to a continued partnership with RTS."

- William Schutt, Executive Director of the Genesee-Orleans County Youth Bureau



## ENHANCE THE CUSTOMER EXPERIENCE \& DELIVER SAFE, QUALITY SERVICE

We actively engage with our customers to identify ways to improve their experience, and then design and deliver reliable, cost-effective products consistent with our brand promise.

After nearly four years of planning and preparation, and a pause due to COVID-19, we redesigned our transit system in 2021, through the launch of Reimagine RTS. In doing so, we provided our customers with public transportation that is safe, frequent, reliable, and connected.

To ensure the success of this strategic pillar, we need to have a transit system that is financially sustainable. We can then engage with customers and identify innovation and efficiencies that maximize ridership and grow customer satisfaction.

While the COVID-19 pandemic led to the pause in launching Reimagine RTS, we successfully implemented key initiatives in 2020 focused on the satisfaction and safety of our customers. This included the launch of RTS Go, our contactless, mobile fare payment system, and free fares for military veterans. And throughout the 2020-21 fiscal year, we adjusted our launch plan for a 2021 launch of Reimagine RTS to ensure it is implemented successfully in our new environment. And we continued our work with the New York Public Transit Association and the New Yorkers for Better Public Transit coalition to expand our advocacy efforts. This work was critical to ensure lawmakers and community stakeholders recognized the role of public transit in our community and during the pandemic.

COVID-19 emphasized the value of public transportation and provided further proof of the disruptive change in our industry that is driving the reimagining of our public transit system. The RTS Transit Center, our Customer Relationship Management system (CRM), and the initiatives listed on the next page will help us embrace our changing reality while increasing customer satisfaction and maximizing ridership.

RTS utilizes Lean Six Sigma as the foundation for delivering quality service and improving our performance. Our team is relentless in their commitment to achieving continuous improvement by focusing on reliability, increasing consistency, improving our processes, incorporating new technologies, and using data and analytics to make the best possible decisions. Our efforts are informed through our involvement with the American Bus Benchmarking Group, using metrics from the 23 mid-sized agencies that help establish best practices. The goals and tactics listed here reflect that effort and represent our commitment to provide safe and sustainable mobility, offering better access, frequency, and reliability.

The tactics that follow highlight our embrace of new technology to grow the number of zero-emission vehicles in our fleet, our efforts to improve public transit in the rural communities we serve, and our commitment to keep employees and customers safe during the COVID-19 pandemic. Each of these initiatives will help RTS deliver safe, quality service and improve performance so we can continue making it easy for our customers to enjoy the ride.
"As we continue our recovery from the pandemic and seek to revitalize our communities, we know an essential part of that is strengthening our local infrastructure. Modernizing our public transportation helps to meet growing mobility demands, create jobs, reduce our carbon footprint, and grow the economy - all while creating stronger and more inter-connected neighborhoods. I am deeply grateful to the team at RTS for their longstanding commitment to our community, and I look forward to our continued work together as we seek to ensure safe, accessible, efficient transportation for Rochester families.

- Congressman Joe Morelle

Click the Screen or Scan the QR Code to Watch a Short Video Message from Congressman Morelle


## ENHANCE THE CUSTOMER EXPERIENCE \& DELIVER SAFE, QUALITY SERVICE

| TACTIC (DESCRIPTION) | MILESTONES | TIMING | CHAMPION |
| :---: | :---: | :---: | :---: |
| Work with HOPR to expand Bike Share program in the RTS service area. | Launch phase 2 of HOPR bike share program | Q1-Q2 2022-2023 | Planning |
|  | Integrate bike and scooter reservations to the Transit app | Q1 2022-2023 |  |
| Increase the number of electric buses in the RTS fleet to 20. | Delivery of remaining 9 buses | Q1-Q2 2022-2023 | Maintenance |
|  | Complete electrical infrastructure for buses 11-20 | O3 2022-2023 |  |
|  | Electric buses 11-20 put into service | Q3 2022-2023 |  |
| Conduct study to evaluate feasibility of a local circulator route in rural villages and cities. | Begin study | Q1 2022-2023 | RTS Regionals |
|  | Receive draft recommendations | Q2 2022-2023 |  |
|  | Receive final recommendations | Q3 2022-2023 |  |
|  | Study complete, implement changes | Q4 2022-2023 |  |
| Conduct study on the need for and feasibility of on demand service in the regional counties. | Select vendor and seek Board approval | Q1-Q2 2022-2023 | RTS Regionals |
|  | Begin study | Q2-Q3 2022-2023 |  |
|  | Receive draft recommendations | Q3-Q4 2022-2023 |  |
|  | Receive final recommendations | $\begin{aligned} & \text { Q4 2022-2023 - } \\ & \text { Q1 2023-2024 } \end{aligned}$ |  |
|  | Study complete, implement changes | Q1-Q2 2023-2024 |  |
| CAD/AVL replacement and implementation of contactless fares for RTS Access. | Design, installation, and configuration (CAD/AVL) | Q2 2022-2023 | RTS Access, IT |
|  | Design, installation, and configuration (Contactless Fares) | Q2-Q3 2022-2023 |  |
|  | Product testing | Q3 2022-2023 |  |
|  | Training | Q3 2022-2023 |  |
|  | CAD/AVL pilot | Q3 2022-2023 |  |
|  | User acceptance testing and changes | Q3-Q4 2022-23 |  |
|  | CAD/AVL full fleet roll-out | $\begin{aligned} & \text { Q4 2022-2023 - } \\ & \text { Q1 2023-2024 } \end{aligned}$ |  |
|  | Contactless Fares pilot | Q4 2022-2023 |  |
|  | Contactless Fares roll-out | Q1 2023-2024 |  |
| Coordinate with community retail outlets to facilitate increased opportunity for customers to purchase transit fares. | Marketing campaign and customer education | Q1 2022-2023 | Marketing |
|  | Distribute RTS Go Cards for retail distribution | Q1 2022-2023 | Contractor |
| Continue efforts to keep employees and customers safe during the COVID-19 pandemic. | Monitor and update COVID-related policies and procedures as needed to adjust to changing realities | Q1-Q4 2022-2023 | All Departments |

## PROVIDE INNOVATIVE TRANSPORTATION

New and innovative technologies are driving a transformation in our industry and helping us operate more efficiently. New mobility options such as Microtransit, electric bikes, pedal bikes, electric scooters, car sharing, and van pool programs are emerging as the norm in more communities throughout New York State. These new options are being supported and the overall experience of our customers improved by new mobile technologies that are helping customers plan their trips with real-time arrival information, pay their fares, track their ridership history, and better manage their overall transit experience.

The emergence of these new and innovative technologies contributed to the decision to redesign service for RTS customers. They are being embraced in order to improve customers' experience with public transit, take advantage of operational efficiencies, and invite new customers to try public transit.

We plan to continue our embrace of innovation through the following tactics. We will design and build a new Hylan Drive connection hub in Henrietta. We will construct a new connection hub near Irondequoit Plaza to replace the existing hub at that location. And we will introduce new software for RTS On Demand to improve the use and operation of this new product. These tactics build on innovations we implemented through Reimagine RTS and will help us improve operational efficiencies and the customer experience.

## PROVIDE INNOVATIVE TRANSPORTATION

| TACTIC (DESCRIPTION) | MILESTONES | TIMING | CHAMPION |
| :---: | :---: | :---: | :---: |
| Construction of Hylan Drive Connection Hub. | Complete final design | Q2 2022-2023 | Engineering, <br> Finance |
|  | Start construction | Q1 2023-2024 |  |
|  | Complete construction | Q3 2023-2024 |  |
| Construction of New Connection Hub near Irondequoit Plaza. | Locate site | Q1 2022-2023 | Engineering, Finance, Planning, Transportation |
|  | Complete 30\% design | Q3 2022-2023 |  |
|  | Complete environmental review | Q4 2022-2023 |  |
|  | Secure property | Q1 2023-2024 |  |
|  | Start final design | Q1 2023-2024 |  |
|  | Complete final design | Q3 2023-2024 |  |
|  | Start construction | Q1 2024-2025 |  |
|  | Complete construction | Q2 2024-2025 |  |
| Replace RTS On Demand software to improve operational efficiencies and the customer experience. | Determine replacement vendor | Q2 2022-2023 | Procurement, RFP <br> Scoring Committee |
|  | Setup Sandbox and Operational Ruleset | Q2 2022-2023 | Transportation \& IT |
|  | Complete production setup, train employees and educate customers | Q3 2022-2023 | Transportation, Marketing, Training, IT |
|  | Go-Live | Q3-Q4 2022-2023 | Transportation, IT \& Marketing |

## DEMONSTRATE CLIMATE LEADERSHIP

We embrace our role as a climate leader and actively work with lawmakers and environmental leaders to make public transit a key partner in the community's efforts to combat climate change.

When the Climate Leadership and Community Protection Act was signed into law in 2019, it marked New York State's commitment to reducing economy-wide greenhouse gas emissions 40 percent by 2030 and no less than 85 percent by 2050 from 1990 levels. The law established a Climate Action Council that is developing recommendations to meet these targets and place New York on a path toward carbon neutrality.

RTS and its partner transit systems across the state play a significant role in New York's efforts to achieve its climate goals. Additionally, RTS is one of five transit systems in the state working towards the goal of having 25 percent of its bus fleet zero-emission by 2025 and 100 percent by 2035.

The following initiatives will help us continue our work to meet these goals and establish our role as a climate leader in the public transit industry. We will continue our study of on-route charging of electric buses and update the RTS Zero Emission Master Plan with the recommendations from that study. We will design and start building a new charging depot for electric buses. And in partnership with the Federal Transit Administration (FTA), we will develop a climate action and sustainability plan.

Continuing our work with New York State and local climate-related organizations will help us enhance our role as a valuable community partner.

## DEMONSTRATE CLIMATE LEADERSHIP

| TACTIC (DESCRIPTION) | MILESTONES | TIMING | CHAMPION |
| :--- | :--- | :--- | :--- |
| Update Zero Emission Master <br> Plan for RTS infrastructure <br> needs to meet the New York <br> State goal of having a 25\% <br> zero-emission bus fleet by 2025. | Update plan with recommendations from <br> electric bus on-route charging study | Q2-Q3 2022-2023 |  |
| Study feasibility of hydrogen fuel cell <br> lechnology and make determination <br> regarding the addition of this technology <br> to the RTS bus fleet | Q1-Q4 2022-2023 | Maintenance |  |
| Conduct study of on-route <br> charging of electric buses. | Research and score locations | Q1 2022-2023 | Maintenance, <br> Planning, |
| Summarize recommendations | Q2-Q3 2022-2023 |  |  |
| Engineering |  |  |  |

## MAXIMIZE COMMUNITY IMPACT AND VALUE

When we redesigned our transit systems throughout the entire service area, one of the first tasks for each project was to reach out to customers and stakeholders in the community and ask for their input. That set the stage for every phase of these projects starting and ending with conversations with the public. We did that because public transit provides a valuable service for our community and system redesign projects have a significant impact on both employees and customers. That open, transparent approach resulted in an award for our outreach and engagement efforts, and new transit systems that were designed based on the input and needs of our customers.

With these new transit systems in place, along with a heightened level of engagement and two-way communication, we are aligning our community engagement strategy with the benefits of the new transit systems to maximize the impact and value of public transit throughout the community. Part of this effort includes a continued focus on partnering with the community to solve many important issues, including climate change, economic recovery, equity and social justice, mental health, and poverty.

As the following tactics show, we have strategic initiatives planned that will address service gaps for underserved communities, put in place a new strategy to strengthen partnerships with community organizations and non-profits, and develop transportation services that fill gaps in the new system in Monroe County.

## MAXIMIZE COMMUNITY IMPACT AND VALUE

| TACTIC (DESCRIPTION) | MILESTONES | TIMING | CHAMPION |
| :---: | :---: | :---: | :---: |
| Develop and implement new strategy to strengthen partnerships with community organizations. | Formalize SOPs for external engagement (i.e., community organizations, non-profits; businesses, colleges, lawmakers/political entities, RCSD, developers, municipal government) | Q1 2022-2023 | Community <br> Engagement, <br> Business <br> Development |
|  | Identify, develop, and refine CRM processes and reports for tracking and responding to service requests | Q1-Q2 2022-2023 | Community Engagement, Business Development, Customer Service |
|  | Inventory and update current contact lists; grow connections with community organizations that work with vulnerable populations | Q2-Q3 2022-2023 | Community <br> Engagement, <br> Business <br> Development |
|  | Based on community feedback, develop possible service changes based on available resources | Q2-Q3 2022-2023 | Planning |
|  | Increase presence at non-profit \& community org events (in-person or virtually) | Q1-Q4 2022-2023 | Community Engagement |
|  | Implement service changes where resources allow | Q4 2022-2023 | Planning |

## FINANCIAL PLAN

## FISCAL YEAR 2022-2023 OPERATING BUDGET

Management is pleased to present a balanced operating budget for the fiscal year 2022-2023 (FY2023) which maintains the existing customer fare structures for our entire service area. This is the thirteenth consecutive year of maintaining the $\$ 1$ base adult fare for customers of Regional Transit Service (RTS) in Monroe County, the largest subsidiary.

Total planned operating expenses for FY2023 are $\$ 120.6$ million, representing an increase of $7.9 \%$ from the prior year's budget. Within that total, personnel costs are $\$ 87.5$ million, an increase of $\$ 5.3$ million from the prior year. Non-personnel costs budgeted at $\$ 33.1$ million, increase of $\$ 3.6$ million from the prior year.

Total estimated revenues supporting operations are $\$ 120.6$ million, representing an increase of $7.9 \%$ from the prior year's budget.

A more in-depth discussion of the key factors, which affect revenues and expenses, follows. A comparison of the FY2023 Operating Budget versus the prior year is provided on the next page.

## THE AUTHORITY'S FINANCIAL PLAN CONSISTS OF THREE ELEMENTS:

1. Operating Budget for Fiscal Year 2022-2023
2. Multi-Year Budget Projection covering fiscal years 2022-2023 through 2025-2026
3. Ten-Year Capital Improvement Plan covering fiscal years 2022-2023 through 2031-2032



Financial Certification of the Chief Executive Officer


SUMMARY FY2021-2022 AND 2022-2023 OPERATING BUDGET COMPARISON (\$ MILLIONS)
\(\left.$$
\begin{array}{|l|c|c|c|c|}\hline & \begin{array}{c}2021-2022 \\
\text { OPERATING } \\
\text { BUDGET }\end{array}
$$ \& \begin{array}{c}2022-2023 <br>
OPERATING <br>

BUDGET\end{array} \& CHANGE\end{array}\right]\)| \% CHANGE |
| :--- |

REVENUES SUPPORTING THE AUTHORITY'S OPERATIONS ARE DERIVED FROM THREE MAIN SOURCES:

1. Locally generated, which include customer and special fares;
2. Governmental subsidies provided by member counties, New York State, and the federal government; and
3. Mortgage Recording Tax receipts, which are collected by member counties and distributed to the Authority.

Following is a more in-depth explanation of the key factors which impact revenues and expenses.

## REVENUE FACTORS

## OPERATING REVENUE SOURCE COMPARISON

2021-22: \$111.7 Million


2022-2023: \$120.6 Million


| $\square$ State Aid | Mortgage Recording Tax |
| :--- | :--- |
| Federal Aid | Other |
| Special Transit | County Aid |
| Customer Fares |  |

## LOCALLY GENERATED

These include the categories of customer fares, special transit fares, and other revenues (including the use of previously recognized federal revenues). A total of $\$ 36.9$ million is budgeted for FY2023. Locally generated revenues are expected to support approximately $30.6 \%$ of total planned operating expenses for FY2023.

## Customer Fares

Total budgeted customer fares are estimated to be $\$ 5.1$ million, a decrease of approximately $\$ 1.2$ million from the 2021.2022 Budget. Customer fare revenue has experienced a decline during the Pandemic, we are anticipating a modest increase over our projected actual for the FY2022. Customer fares are derived from the cash fare and various pass programs offered to our riders depending on their needs.

## Special Transit Fares

A total of $\$ 10.6$ million is estimated for special transit fares in the FY2023 budget, an increase of approximately $\$ 3.7$ million from the prior year budget. This increase is primarily due to anticipated additional service to our largest subsidy agreement and anticipated continuance of this into FY2023.

Special transit fares are derived from route subsidy agreements with community partners, such as educational institutions, private sector firms, and non-profit agencies that benefit from fixed routes services provided by the Authority. Continued emphasis on business development to maintain and grow revenues from subsidy agreements continues to be a critical element of the Authority's business model and financial sustainability.

CUSTOMER FARES (\$ MILLIONS)


## GOVERNMENTAL SUBSIDIES

Governmental subsidies are the largest revenue category of the Authority and are expected to support approximately $60 \%$ of total operating expenses for FY2023. Governmental subsidies are received from the federal government, New York State, and each member county.

## Federal Aid

Federal aid planned for FY2023 totals $\$ 15.0$ million, decreasing approximately $\$ 20.9$ million from last year's budget. The federal government previously provided multiple stimulus programs that provided additional aid to support Public Transit during the Pandemic. These aid packages were in response to Public Transit being identified as a critical component to keeping other essential businesses open. During, FY2022 the Authority recognized these stimulus funds and in FY2023 and beyond using them to effectively bridge the recovery of lost revenue during the pandemic and offset current operating costs.

The major components of federal aid are annual formula based grants under the urbanized "5307" program and rural "5311" program.

## State Aid

State aid planned for FY2023 is $\$ 52.9$ million, up approximately $\$ 9.0$ million from last year's budget. This increase from FY2022 is due to two components; (1) the State restoring what was an anticipated reduction in State aid in FY2022 based on increased federal stimulus funds to the State; and (2) a proposed 13\% increase in State aid in the Governor's Proposed 2022-2023 Budget. The continued economic recovery in New York State will be assisted by the ability of Public Transportation to support communities, as they have during the Pandemic, and the Governor's Proposed budget provides necessary funding to ensure this initiative.

State aid is comprised of an annual state budget allocation under the State Mass Transportation Operating Assistance program (STOA) and mandatory state matching funds for federal preventive maintenance aid.

## County Aid

The total amount of county aid to be received by the Authority from all member counties is $\$ 3.9$ million and has remained unchanged for several years.
Each of the Authority's member counties are required under New York State Transportation Law to make an annual contribution in support of public transportation services provided within their respective jurisdictions. The amount of county aid can only be altered by an act of the State Legislature.

NEW YORK STATE MASS TRANSPORTATION OPERATING ASSISTANCE (\$ MILLIONS)



## MORTGAGE RECORDING TAX

Mortgage Recording Tax (MRT) is a state tax collected by the county clerks and distributed to municipalities, school districts, and public transportation authorities.

MRT planned for the FY2023 is $\$ 11.8$ million, a modest $2.5 \%$ increase from last year's budget based on continued home value increases as noted in prior years.

MORTGAGE RECORDING TAX RECEIPTS (\$ MILLIONS)


## EXPENSE FACTORS

The Authority's operational spending plan for FY2023 was developed with the following key concepts: maintaining the high quality of services customers deserve and restricting cost increases wherever possible. Total estimated operating expenses for the fiscal year are $\$ 120.6$ million, representing an increase of $\$ 8.9$ million compared to the prior year's budget plan. The pie chart below illustrates the allocation of planned expenses among the major personnel and nonpersonnel categories.

OPERATING EXPENSES: 2022-23
\$120.6 MILLION



## PERSONNEL

Total estimated wages and benefits for FY 2023 are $\$ 87.5$ million, representing an increase of approximately $6.4 \%$ from the prior year's budget. The primary driver of this increase is cost of living adjustments to wages, contractual obligations, and health insurance increases.

## NON-PERSONNEL EXPENSES

Included in this category are fuel and lubricants, bus parts and shop supplies, contracted services, insurance premiums and liability claims, depreciation, and other miscellaneous expenses. Total estimated cost for nonpersonnel expenses for FY 2023 is $\$ 33.1$ million, representing an increase of $\$ 3.6$ million compared to the prior year's budget. The chart below provides a detailed year-to-year comparison for each category.

NON-PERSONNEL SUMMARY (000's)

|  | $\begin{aligned} & \text { 2021-22 } \\ & \text { OPERATNG } \\ & \text { BUDGET } \end{aligned}$ BUDGET | $\begin{gathered} 2022-23 \\ \text { OPERATING } \\ \text { BUDGET } \end{gathered}$ | CHANGE | \% CHANGE |
| :---: | :---: | :---: | :---: | :---: |
| Contracted Services | \$ 9,921 | \$ 10,695 | \$ 774 | 7.8\% |
| Fuel/Lubricants | \$ 5,591 | \$ 6,706 | \$ 1,115 | 19.9\% |
| Parts | \$ 4,026 | \$ 4,499 | \$ 472 | 11.7\% |
| Depreciation | \$ 2,283 | \$ 3,013 | \$ 729 | 31.9\% |
| Casualty \& Liability | \$ 2,452 | \$ 2,504 | \$ 52 | 2.2\% |
| Miscellaneous | \$ 1,789 | \$ 1,971 | \$ 182 | 10.2\% |
| Other Materials/Supplies | \$ 1,878 | \$ 1,784 | \$ (95) | -5.1\% |
| Utilities | \$ 1,015 | \$ 1,334 | \$ 319 | 31.4\% |
| Lease/Rental | \$ 541 | \$ 627 | \$ 85 | 15.7\% |
| TOTAL | \$29,496 | \$33,130 | \$3,634 | 12.3\% |



The key drivers of non-personnel expenses are outlined below.
Fuel and Lubricants
Fuel and lubricant costs estimated at $\$ 6.7$ million for FY 2023 , increasing $\$ 1.1$ million from the prior year budget. The FY2023 budget is based upon historical and current futures market price indications. The chart below depicts the historical price per gallon over the past three years, as well as the budgeted spot price.

DIESEL FUEL PRICE/GALLON TREND VS. BUDGET


[^2]
## Bus Parts and Other Materials and Supplies

Bus parts and other materials and supplies expenses planned for FY2023 total $\$ 6.3$ million, representing a $\$ 0.4$ million increase from the prior year's budget.

## Contracted Services

Contracted services include professional fees for legal, medical, and governmental relations; contracted vehicle maintenance for regional companies; maintenance services for various building systems and software; custodial and security services; automobile insurance; leases, and parts supply management services. Total estimated FY2023 contracted services expenses are $\$ 10.7$ million, an increase of approximately $7.8 \%$ due primarily to cost of living adjustments to existing contracts.

## Miscellaneous and Other Expenses

Miscellaneous and other expenses during FY2023 are budgeted at $\$ 6.4$ million, increasing by $\$ 0.6$ million from the prior year's budget. This category includes elements such as liability claims; utilities; marketing; subscriptions; and employee travel and training.

## Depreciation

All fixed assets acquired by the Authority are depreciated on a straight line basis over the term of their useful lives. Local depreciation for FY 2023 is budgeted at $\$ 3.0$ million, increasing by $\$ 0.7$ million from the prior year's budget. Local depreciation accounts for the expense associated with past and current year Capital Improvement plans of the Authority.


## MULTI-YEAR BUDGET PROJECTION

## Fiscal Years 2021-22 - 2024-25

Sound fiscal management practice and regulations for public authorities require the development of a Multi-Year Budget Projection (Multi-Year) to alert the Authority's Board of Commissioners, customers, and the community at large of future challenges and opportunities that may impact the Authority's ability to meet its mission and vision. It is then management's responsibility to develop alternative action plans, as needed, to effectively meet those challenges or opportunities.

The Authority has developed and maintains a multi-year forecast model that spans four fiscal years: the current year plus the next three fiscal years. The model is built from the ground up, starting at the subsidiary company level and rolling into a consolidated summary to present an overall perspective for review and discussion. The Authority periodically updates this fiscal projection to maintain its relevancy in the face of dynamic factors such as the economy, the fiscal health of our key governmental subsidy providers, and internal drivers of both expense and revenue.

It's important to recognize the uncertainties inherent in any projection. The Multi-Year represents a composite look at numerous future estimates of revenue and expense. Some estimates are based on known fact, while others rely on historical trends as well as an educated guess.

The term "Available Unrestricted Net Assets" (AUNA) refers to Authority funds which are not restricted nor committed to specific purposes. These funds are available for future Authority needs as determined by the Board of Commissioners. The level of AUNA is a very important component of the Authority's overall financial health as these assets also represent a potential funding source for future needs. It is estimated that as of March 31, 2022, the Authority's AUNA will total approximately $\$ 67.5$ million.

This latest update of the Multi-Year contemplates a continued inherent structural imbalance of public transit revenue growth lagging, exasperated by the Pandemic recovery, behind expenses required to maintain service levels.

The revenues supporting operations are essentially flat, ranging from $\$ 92.0$ million to $\$ 93.2$ million. Projected annual operating expenses increase from $\$ 127.5$ to $\$ 143.9$ million over the same period, representing an increase of $\$ 16.4$ million. Each year of the projection shows a funding gap that grows from $\$ 34.3$ million to $\$ 51.4$ million with a cumulative total gap of $\$ 80.8$ million.
The Authority's current fiscal strength (represented by $\$ 67.4$ million of AUNA) could theoretically close these projected funding gaps through fiscal year 2023-24, and thereby enable the maintenance of service levels and current fare structures for customers - notwithstanding future actions that may be taken by management to reduce projected costs and increase revenues (other than customer fares) that are contained in the projection.
Once again, the Multi-Year Budget Projection provides a view of potential future financial conditions. It's a reminder, too, of the continuing importance of strategic planning to ensure the Authority's ability to provide the scope and quality of public transit services so vital to the well-being of the community.
Key elements/assumptions driving this forecast are as follows:

## REVENUES

## Locally generated

- No increase in fare structures for all subsidiary companies
- Ridership trends continue
- Maintenance of major subsidy partner revenues


## Government Subsidies

- STOA allocation increased in the 2022-2023 State Proposed Budget and then remains flat
- No increase in member county subsidies
- Stimulus Act funding due to the Pandemic is eliminated and approximately $40 \%$ of the federal Section 5307 formula aid as contained in the Multi-Year Transportation Authorization utilized for Operations


## Mortgage Tax

- An estimated increase of $2.5 \%$ annually


## EXPENSES

- Scope of transit services planned for 2022-2023 is based on RTS Connect and RTS On Demand service levels.


## Personnel

- Stable workforce overall
- Medical insurance premium rates increase $20 \%$ annually. All employees continue to share in premium cost


## Non-personnel

- Diesel fuel prices increase $15 \%$ annually

CONSOLIDATED MULTI-YEAR BUDGET PROJECTION 2023-24 - 2025-26¹ (\$ MILLIONS)

|  | PROJECTED 2021-2022 | $\begin{gathered} \text { BUDGET } \\ \text { 2022-2023² } \end{gathered}$ | PROJECTION | PROJECTION | PROJECTION $2025-2026$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  |  |
| LOCALLY GENERATED REVENUES |  |  |  |  |  |
| Fares: Cash, Passes, Subsidy Agreements | \$ 11.2 | \$ 15.7 | \$ 14.8 | \$ 14.8 | \$ 14.9 |
| Other (Interest Earnings, Recoveries, Reimbursements) | \$ 3.4 | \$ 21.2 | \$ 2.2 | \$ 2.3 | \$ 2.4 |
| Locally generated revenues | \$ 14.7 | \$ 36.9 | \$ 17.0 | \$ 17.1 | \$ 17.3 |
| GOVERNMENTAL SUBSIDIES |  |  |  |  |  |
| Federal | \$ 35.9 | \$ 15.0 | \$ 8.1 | \$ 6.4 | \$ 6.5 |
| State | \$ 46.8 | \$ 52.9 | \$ 52.1 | \$ 52.1 | \$ 52.1 |
| County | \$ 4.0 | \$ 3.9 | \$ 3.9 | \$ 3.9 | \$ 3.9 |
| GOVERNMENTAL SUBSIDIES | \$ 86.7 | \$ 71.8 | \$ 64.0 | \$ 62.4 | \$ 62.5 |
| MORTGAGE RECORDING TAX | \$ 11.6 | \$ 11.8 | \$ 12.1 | \$ 12.4 | \$ 12.8 |
| total revenue | \$113.0 | \$120.6 | \$ 93.2 | \$ 92.0 | \$ 92.5 |
| EXPENSES |  |  |  |  |  |
| PERSONNEL |  |  |  |  |  |
| Employee Wages | \$ 55.7 | \$ 58.6 | \$ 60.4 | \$ 62.3 | \$ 64.2 |
| Medical Insurance | \$ 13.1 | \$ 16.0 | \$ 18.6 | \$ 21.5 | \$ 25.0 |
| Other Fringe Benefits | \$ 12.8 | \$ 12.8 | \$ 13.2 | \$ 13.7 | \$ 14.1 |
| TOTAL PERSONNEL | \$ 81.7 | \$ 87.4 | \$ 92.2 | \$ 97.5 | \$103.3 |
| NON-PERSONNEL |  |  |  |  |  |
| Fuel \& Lubricants | \$ 5.0 | \$ 6.7 | \$ 7.7 | \$ 8.7 | \$ 10.0 |
| Other Non-Personnel | \$ 24.3 | \$ 26.4 | \$ 27.6 | \$ 29.2 | \$ 30.5 |
| TOTAL NON-PERSONNEL | \$ 29.9 | \$ 33.1 | \$ 35.3 | \$ 38.0 | \$ 40.5 |
| TOTAL EXPENSES | \$111.5 | \$120.6 | \$127.5 | \$135.5 | \$143.9 |
| NET INCOME (DEFICIT) FROM OPERATIONS \& SUBSIDIES² | \$ 1.5 | - | \$ (34.3) | \$ (43.5) | \$ (51.4) |
| ESTIMATED AVAILABLE UNRESTRICTED NET ASSETS BOY | \$ 66.0 | \$ 67.5 | \$ 48.3 | \$ 14.0 | \$ (29.5) |
| ESTIMATED AVAILABLE UNRESTRICTED NET ASSETS EOY | \$ 67.5 | \$ $48.3^{3}$ | \$ 14.0 | \$ (29.5) | \$ (80.8) |

[^3]
## TEN-YEAR CAPITAL IMPROVEMENT PLAN

The Capital Improvement Plan (CIP) is the Authority's ten-year plan of proposed capital investments necessary to maintain and improve the infrastructure. The key elements of this infrastructure are rolling stock, facilities, and technology related equipment and systems. The CIP is fiscally constrained in that the funding schedule and sources for all listed projects have been identified.
The process by which capital needs are identified and solutions are proposed is ongoing. It begins as department heads review asset listings for their area of responsibility. Adjustments are made to reflect their replacement needs and each asset is scored. Additionally, department heads prepare formal requests for any new projects. Capital projects must have a life expectancy of at least one year and a minimum cost of $\$ 5,000$.
Utilizing these project listings the CFO and COO sought additional information to verify project scoring. Based on the additional information, final scoring is compiled and the list of funded projects is established. This list is then reviewed by the Executive Management Team before final approval by the Board of Commissioners.

## GENERAL OVERVIEW

The CIP is fiscally constrained within available funding over the ten year period. It contains 106 projects with estimated expenses of $\$ 307$ million. The first year of the plan including projects in progress is $\$ 105.7$ million.

2022-23 CAPITAL EXPENSES BY PROJECT TYPE

| PROJECT TYPE | NUMBER OF <br> PROJECTS | \$ (MILLIONS) |
| :--- | :---: | :---: |
| Preventive <br> Maintenance | 1 | $\$ 26.4$ |
| Rolling Stock | 19 | $\$ 45.0$ |
| Facilities | 9 | $\$ 25.5$ |
| Equipment | 5 | $\$ 3.4$ |
| Transportation <br> Technologies | 10 | $\$ 4.9$ |
| Other | 7 | $\$ 0.6$ |
| TOTAL | $\mathbf{5 1}$ | $\mathbf{\$ 1 0 5 . 7}$ |

Management decisions about the allocation of limited capital resources are tied to the Authority's priorities through the scoring criteria identified in the Transit Asset Management Plan. The results of the project scoring emphasizes the need to replace critical assets including rolling stock, IT and maintenance equipment, and continued investment into facilities to maintain them in a state of good repair.


## SOURCE OF FUNDS

Capital funding is primarily dependent upon federal grants, which are partially matched by contributions from both New York State and the Authority. Generally, the funding split for capital investments is $80 \%$ federal, $10 \%$ state, and $10 \%$ local. The New York State Department of Transportation provides capital grants to meet the $10 \%$ state share of formula derived federally funded projects. The Authority's local capital contributions are funded from its Capital Reserve Fund, supported by annual transfers from working capital in an amount equal to the local depreciation budgeted expense.

In November 2021 the Infrastructure Investment and Jobs Act reauthorizing surface transportation programs through Fiscal Year 2026 was signed into law. This establishment of a long-term funding bill provides stability and allows for better planning. It should be noted that federal grants from the Section 5307/5339 formula grant program represent the primary revenue stream (providing over $77 \%$ of total funding) supporting the Authority's Ten-Year Capital Improvement Plan.

The Authority has made the following assumptions with respect to funding sources for this CIP:

- The Authority's Federal Section 5307 and 5339 formula assistance is based on estimates for federal fiscal years 2022-2026 and then flat based on 2021 funding for the remainder of the plan.
- The Infrastructure Investment and Jobs Act includes funding for the Bus and Bus Facilities Section 5339 federal discretionary program. The Authority will seek funding but no new awards are assumed in the CIP.
- Congestion Mitigation and Air Quality Improvement Program (CMAQ) funds were allocated to the greater Rochester area for transportation improvement projects that will improve air quality standards. This Plan assumes no future allocations of CMAQ funds to the Authority as reflected in the Genesee Transportation Council's regional Transportation Improvement Program (TIP).
- FHWA \& STP/FLEX grants, which are federal highway funds flexed for mass transit use, have not been assumed.
- All rolling stock capital needs for the Authority's rural subsidiaries are assumed to be fully funded by the federal Section 5311 non-urbanized area formula program.
- No additional New York State dedicated capital funding is assumed past 2022/23.
- Other CIP funds include distributions from the RGRTA capital reserve fund.

SOURCE OF FUNDS \$305.6 MILLION


USE OF FUNDS BY OBJECT OF EXPENSE \$305.6 MILLION


## USE OF FUNDS BY OBJECT OF EXPENSE

All capital projects contained within this CIP can be classified among the following categories: Preventive Maintenance, Rolling Stock, Facilities, Transportation Technologies, Equipment, and Other.

## Preventive Maintenance

The Authority allocates a portion of its annual Section 5307 formula grant for the Preventive Maintenance (PM) of capital assets. Technically a "capital" expense by federal regulations, PM essentially functions as a subsidy for operating expenses related to the support and preventive maintenance of federally acquired assets. The total PM allocation over the CIP is $\$ 91.3$ million.

## Rolling Stock

The Authority recognizes that timely replacement of its revenue vehicles is an integral part of maintaining long-term financial stability and providing excellence in customer service. A total of $\$ 175.7$ million is planned for the upcoming ten-year period, inclusive of vehicles currently under order. To accommodate the uneven annual fleet replacement schedule, the Authority will, when necessary, carry forward significant grant allocations from year to year. Continual evaluation of the size and make-up of the Authority's fleet roster to identify the most efficient use of revenue vehicles to satisfy customer demand is essential.

## Facilities

The Authority remains committed to improving the quality of transportation service in the community and the quality of the transportation experience for customers through the design and land acquisition of a new facility for RTS Access and construction of the Regional facilities. The CIP contains $\$ 25.5$ million to be invested in facilities.

## Reimagine RTS Connection Hubs

The changes that are proposed as a result of the Reimagine RTS project will greatly impact the way in which customers travel across the region. The incorporation of alternative methods of transportation to the standard fixed route system served by $40-\mathrm{ft}$ buses will result in the need for locations for customers to transfer between the various transit options. In order to mitigate the impact on customers from this change in service, the Authority has constructed Connection Hubs. During this fiscal year the Authority intends to continue to progress the Hylan Drive Connection Hub and a revised location for the Irondequoit Plaza Connection Hub.

## RTS Access Facility

The existing facility for RTS Access is in need of significant renovations to bring it to a state of good repair. Due to the location and size of the existing property, the Authority has determined a new location needs to be found for a future facility that not only meets the current needs to provide paratransit service, but allows for anticipated future growth. The Authority is in the process of finalizing the preliminary design for the new facility and anticipates completing the environmental review of the project shortly thereafter. The funding included in the Capital Plan will allow the Authority to purchase the desired property and progress to final design. Future funding will be needed to construct the facility.

## RTS Garage D Addition

RGRTA is progressing the design and environmental review of a new Garage D Addition to the existing Operations Building. This new facility will be designed to support the charging of battery electric buses, allowing for the expansion of the battery electric fleet by up to 80 vehicles. The expansion of the battery electric buses in the fixed route fleet will result in cost savings for operations compared to a diesel powered vehicle while reducing the environmental impact of providing public transportation. Additionally, the construction of Garage D will better position the Authority to meet the NYS mandate to have a $100 \%$ zero-emission fixed route bus fleet by 2035. Finally, progressing the design and environmental review of the project to be "shovel ready" will better position the project to compete for discretionary funding opportunities for the construction funding needed.

## Transportation Technologies <br> Mobile Fare Ticketing

The Authority was awarded CMAQ grant funding to design and implement a mobile fare collection system for use in Monroe County. The project is live for RTS. It has improved customer experiences through increased flexibility in fare payments, improved boarding times, and will allow the Authority to gather more detailed ridership data to better structure service to meet the demands of customers. With remaining funding in the initial CMAQ award, the Authority is expanding mobile fare collection options to RTS Access.
Total investment in Transportation Technologies over this CIP is $\$ 7.5$ million.

## Equipment

This classification contains assets necessary to maintain or increase operational efficiencies, such as routine maintenance facility equipment. The Authority will fund $\$ 4.8$ million in equipment needs in this CIP.

## Other

Capital projects in this section of the Plan are primarily focused on transit enhancements for the public. Such projects include the installation of bus shelters at RTS and for the regional companies. The total investment in miscellaneous projects is $\$ 2$ million in this CIP.


| 2022/23-2031/32 CAPITAL MMPROVEMENT PLAN |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PROJECT | COMPANY | ```PROJECTS IN PROGRESS REMAINING COST @ 12/31/21``` | 2022/23 | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | TOTAL |
| Preventive Maintenance | RTS/Access | 11,203,447 | 15,154,723 | 7,934,017 | 8,296,608 | 8,537,732 | 8,558,263 | 6,260,396 | 6,458,220 | 6,382,651 | 6,260,396 | 6,260,396 | \$91,306,851 |
| TOTAL PREVENTIVE MAINTENANCE |  | \$11,203,447 | \$15,154,723 | \$7,934,017 | \$8,296,608 | \$8,537,732 | \$8,558,263 | \$6,260,396 | \$6,458,220 | \$6,382,651 | \$6,260,396 | \$6,260,396 | \$91,306,851 |
| Replace 10 Battery Electric 40-ft Buses | RTS | \$9,922,460 |  |  |  |  |  |  |  |  |  |  | \$9,922,460 |
| On Demand Vans (10) | RTS | 955,500 |  |  |  |  |  |  |  |  |  |  | \$955,500 |
| Replace 15 Transit Buses | RTS | 8,355,113 |  |  |  |  |  |  |  |  |  |  | \$8,355,113 |
| Replace 12 Transit Buses | RTS |  | 6,835,466 |  |  |  |  |  |  |  |  |  | \$6,835,466 |
| Replace 9 Transit Buses | RTS |  | 9,418,562 |  |  |  |  |  |  |  |  |  | \$9,418,562 |
| Replace 20 Transit Buses | RTS |  |  | 11,852,113 |  |  |  |  |  |  |  |  | \$11,852,113 |
| Replace 5 Transit Buses | RTS |  |  |  | 3,148,325 |  |  |  |  |  |  |  | \$3,148,325 |
| Replace 25 Transit Buses | RTS |  |  |  |  | 15,741,347 |  |  |  |  |  |  | \$15,741,347 |
| Replace 20 Transit Buses | RTS |  |  |  |  |  | 15,493,592 |  |  |  |  |  | \$15,493,592 |
| Replace 13 Transit Buses | RTS |  |  |  |  |  | 8,320,914 |  |  |  |  |  | \$8,320,914 |
| Replace 13 Transit Buses | RTS |  |  |  |  |  |  | 8,764,930 |  |  |  |  | \$8,764,930 |
| Replace 10 Transit Buses | RTS |  |  |  |  |  |  |  | 6,845,218 |  |  |  | \$6,845,218 |
| Replace 11 Transit Buses | RTS |  |  |  |  |  |  |  |  | 7,662,838 |  |  | \$7,662,838 |
| Replace 15 Transit Buses | RTS |  |  |  |  |  |  |  |  |  | 10,834,739 |  | \$10,834,739 |
| Replace 10 Transit Buses | RTS |  |  |  |  |  |  |  |  |  |  | 7,472,536 | \$7,472,536 |
| Replace 20 On Demand Vehicles | RTS |  |  |  |  | 2,303,472 |  |  |  |  |  |  | \$2,303,472 |
| Replace 5 On Demand Vehicles | RTS |  |  |  |  |  |  | 1,274,117 |  |  |  |  | \$1,274,117 |
| Replace 6 On Demand Vehicles | RTS |  |  |  |  |  |  | 1,113,272 |  |  |  |  | \$1,113,272 |
| Replace 20 On Demand Vehicles | RTS |  |  |  |  |  |  |  |  |  | 2,606,168 |  | \$2,606,168 |
| Replace 10 Paratransit Buses | RTS Access | 982,909 |  |  |  |  |  |  |  |  |  |  | \$982,909 |
| Replace 10 Paratransit Buses | RTS Access |  | 990,964 |  |  |  |  |  |  |  |  |  | \$990,964 |
| Replace 10 Paratransit Buses | RTS Access |  |  | 1,040,636 |  |  |  |  |  |  |  |  | \$1,040,636 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  | 1,049,182 |  |  |  |  |  |  |  | \$1,049,182 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  | 1,079,608 |  |  |  |  |  |  | \$1,079,608 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  |  | 1,133,886 |  |  |  |  |  | \$1,133,886 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  |  |  | 1,143,225 |  |  |  |  | \$1,143,225 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  |  |  |  | 1,200,808 |  |  |  | \$1,200,808 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  |  |  |  |  | 1,210,715 |  |  | \$1,210,715 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  |  |  |  |  |  | 1,247,036 |  | \$1,247,036 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  |  |  |  |  |  |  | 1,284,448 | \$1,284,448 |
| Replace 10 Regional Buses | RTS Genesee |  | 1,085,965 |  |  |  |  |  |  |  |  |  | \$1,085,965 |



| 2022/23-2031/32 CAPITAL IMPROVEMENT PLAN CONTINUED |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PROJECT | COMPANY | PROJECTS IN PROGRESS COST @ 12/31/21 | 2022/23 | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | TOTAL |
| Replace 2 Regional Buses | RTS Seneca |  |  |  |  |  | 255,040 |  |  |  |  |  | \$255,040 |
| Replace 2 Regional Buses | RTS Seneca |  |  |  |  |  |  |  |  |  |  | 295,662 | \$295,662 |
| Replace 7 Regional Buses | RTS Wayne | 739,636 |  |  |  |  |  |  |  |  |  |  | \$739,636 |
| Replace 8 Regional Buses | RTS Wayne |  | 869,772 |  |  |  |  |  |  |  |  |  | \$869,772 |
| Replace 4 Regional Buses | RTS Wayne |  |  | 450,358 |  |  |  |  |  |  |  |  | \$450,358 |
| Replace 5 Regional Buses | RTS Wayne |  |  |  |  | 1,076,140 |  |  |  |  |  |  | \$1,076,140 |
| Replace 4 Regional Buses | RTS Wayne |  |  |  |  | 800,912 |  |  |  |  |  |  | \$860,912 |
| Replace 5 Regional Buses | RTS Wayne |  |  |  |  |  |  | 637,601 |  |  |  |  | \$637,601 |
| Replace 4 Regional Buses | RTS Wyoming | 424,792 |  |  |  |  |  |  |  |  |  |  | \$424,792 |
| Replace 9 Regional Buses | RTS Wyoming |  | 977,868 |  |  |  |  |  |  |  |  |  | \$977,868 |
| Replace 7 Regional Buses | RTS Wyoming |  |  | 784,375 |  |  |  |  |  |  |  |  | \$784,375 |
| Replace 3 Regional Buses | RTS Wyoming |  |  |  |  | 516,547 |  |  |  |  |  |  | \$516,547 |
| Replace 5 Regional Buses | RTS Wyoming |  |  |  |  |  | 637,601 |  |  |  |  |  | \$637,601 |
| Replace 5 Regional Buses | RTS Wyoming |  |  |  |  |  |  |  |  |  |  | 739,154 | \$739,154 |
| TOTAL ROLING STOCK |  | \$24,091,515 | \$20,865,831 | \$17,122,613 | \$4,661,217 | \$22,869,393 | \$27,498,795 | \$14,718,427 | \$8,583,593 | \$8,873,553 | \$14,687,943 | \$11,713,600 | \$175,686,479 |


| 2022/23-2031/32 CAPITAL IMPROVEMENT PLAN CONTINUED |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PROJECT | COMPANY | PROJECTS IN PROGRESS REMAINING COST @ 12/31/21 | 2022/23 | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | TOTAL |
| Connection Hubs | RTS | 2,363,058 | 2,865,000 |  |  |  |  |  |  |  |  |  | \$5,228,058 |
| Advanced Environmental Service Building | RTS | 984,724 |  |  |  |  |  |  |  |  |  |  | \$984,724 |
| Transit Center Planter Infill | RTS | 50,000 |  |  |  |  |  |  |  |  |  |  | \$50,000 |
| Garage D Charging Depot | RTS |  | 750,000 |  |  |  |  |  |  |  |  |  | \$750,000 |
| RTS Access Facility Design \& Property Acquisition | RTS Access | 361,113 | 5,900,000 |  |  |  |  |  |  |  |  |  | \$6,261,113 |
| RTS Genesee Facility | RTS Genesee | 736,820 |  |  |  |  |  |  |  |  |  |  | \$736,820 |
| RTS Seneca Facility Engineering \& Design | RTS Seneca | 5,997,682 |  |  |  |  |  |  |  |  |  |  | \$5,997,682 |
| RTS Wayne Facility Design | RTS Wayne | 199,824 |  |  |  |  |  |  |  |  |  |  | \$199,824 |
| RTS Wyoming Facility Construction | RTS Wyoming | 5,288,468 |  |  |  |  |  |  |  |  |  |  | \$5,288,468 |
| TOTAL FACILITIES |  | \$15,981,689 | \$9,515,000 | \$- | \$- | \$- | \$- | \$- | \$- | \$- | \$- | \$- | \$25,496,689 |
| Maintenance Equipment | RTS | 414,665 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | \$1,414,665 |
| Replace Road Supervisor Cars | RTS | 160,849 | 99,405 |  | 70,306 | 181,037 |  |  | 197,824 | 122,255 |  |  | \$831,676 |
| Electric Bus Charging Infrastructure | RTS | 2,55,844 |  |  |  |  |  |  |  |  |  |  | \$2,553,844 |
| Electric Courier Car | RTS | 40,000 |  |  |  |  |  |  |  |  |  |  |  |
| Non-Revenue SUV | Regionals | 35,00 |  |  |  |  |  |  |  |  |  |  | \$35,000 |
| TOTAL EQUIPMENT |  | \$3,204,358 | \$199,405 | \$100,000 | \$170,306 | \$281,037 | \$100,000 | \$100,000 | \$297,824 | \$222,255 | \$100,000 | \$100,000 | \$4,875,185 |


| 2022/23-2031/32 CAPITAL IMPROVEMENT PLAN CONTINUED |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PROJECT | COMPANY | $\begin{aligned} & \text { PROJECTS IN } \\ & \text { PROGRESS } \\ & \text { REMAINING } \\ & \text { COST @ } \\ & 12 / 31 / 21 \end{aligned}$ | 2022/23 | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | TOTAL |
| Replace IT Hardware | RTS | 270,093 | 320,588 | 223,097 | 318,219 | 290,000 | 290,000 | 290,000 | 290,000 | 290,000 | 290,000 | 290,000 | \$3,161,997 |
| HRIS Replacement | RTS | 1,300,000 |  |  |  |  |  |  |  |  |  |  | \$1,300,000 |
| On-Board Radio \& Antenna Replacement | RTS | 503,131 |  |  |  |  |  |  |  |  |  |  | \$503,131 |
| Demand Response Software | RTS | 212,577 |  |  |  |  |  |  |  |  |  |  | \$212,577 |
| CAD/AVL Upgrade | RTS | 195,884 |  |  |  |  |  |  |  |  |  |  | \$195,884 |
| Business Intelligence/Data Warehouse System | RTS | 184,369 |  |  |  |  |  |  |  |  |  |  | \$184,369 |
| Contract Management and Vendor Portal Software | RTS | 93,926 |  |  |  |  |  |  |  |  |  |  | \$93,926 |
| Digital Display Replacement | RTS | 39,281 |  |  |  |  |  |  |  |  |  |  | \$39,281 |
| Mobile Ticketing | RTS \& Access | 1,598,049 |  |  |  |  |  |  |  |  |  |  | \$1,598,049 |
| RTS Ontario Communications Equipment | RTS Ontario | 165,000 |  |  |  |  |  |  |  |  |  |  | \$165,000 |
| TOTAL <br> TRANSPORTATION TECHNOLOGIES |  | \$4,562,310 | \$320,588 | \$223,097 | \$318,219 | \$290,000 | \$290,000 | \$290,000 | \$290,000 | \$290,000 | \$290,000 | \$290,000 | \$7,454,214 |
| Transit Enhancement (Bus Shelters) | RTS | 170,406 | 160,860 | 160,289 | 160,289 | 160,289 | 160,289 | 160,289 | 160,289 | 160,289 | 160,289 | 160,289 | \$1,773,865 |
| Replace Bus Shelter | RTS Genesee | 20,000 |  |  |  |  |  |  |  |  |  |  | \$20,000 |
| Replace Bus Shelter | RTS Livingston | 20,000 |  |  |  |  |  |  |  |  |  |  | \$20,000 |
| Replace 3 Bus Shelters | RTS Ontario | 60,000 |  |  |  |  |  |  |  |  |  |  | \$60,000 |
| Replace Bus Shelter | RTS Orleans | 7,052 |  |  |  |  |  |  |  |  |  |  | \$7,052 |
| Replace Bus Shelter | RTS Seneca | 20,000 |  |  |  |  |  |  |  |  |  |  | \$20,000 |
| Replace 5 Bus Shelters | RTS Wayne | 100,000 |  |  |  |  |  |  |  |  |  |  | \$100,000 |
| TOTAL OTHER |  | \$397,458 | \$160,860 | \$160,289 | \$160,289 | \$160,289 | \$160,289 | \$160,289 | \$160,289 | \$160,289 | \$160,289 | \$160,289 | \$2,000,917 |
| GRAND TOTAL |  | \$59,440,777 | \$46,216,406 | \$25,540,016 | \$13,606,638 | \$32,138,451 | \$36,607,347 | \$21,529,113 | \$15,789,926 | \$15,928,748 | \$21,498,628 | \$18,524,285 | \$306,820,334 |

## OPERATING BUDGET IMPACT

## VEHICLE REPLACEMENTS

Regular and on time replacement of the buses helps to keep operating costs stable, and maintains the reliability and quality of customer service. New buses require fewer parts and burn fuel more efficiently than older buses. Additionally, there is savings associated with reduced maintenance for newer buses for parts and labor. Finally, the incorporation of additional electric buses in the fleet is anticipated to reduce fuel and maintenance costs.

## FACILITY PROJECTS

The completion of the new RTS Access Facility will likely increase utility costs due to the proper sizing of the facility over the current location. Increased efficiency and effectiveness of the operations will likely result in cost savings for the Authority. A formal analysis has not yet been performed to determine the total operating budget impact of the new facility.

The completion of the Connection Hubs will result in some additional expenses for their maintenance as well as utilities to provide real-time bus information.

Progressing the design of the Garage D Addition will allow the Authority to increase the number of battery electric buses in the fleet. Utility expenses will increase for the new facility, and there will be additional cost savings associated with "fueling" and maintenance compared to a comparable diesel vehicle.
"A high quality public transportation system is an essential cornerstone of any thriving city and Rochester is fortunate to have one of the best systems in the nation. Public transit that is efficient, safe, affordable, and accessible provides equity and opportunity for Rochester's citizens and the entire community. I am thankful for the commitment RTS provides to our community and look forward to continuing our ongoing partnership."

- Malik Evans, City of Rochester Mayor


## OPERATING

## BUDGET

CONSOLIDATED COMPARISON 2022-23 OPERATING BUDGET (000's)

|  | 2020-21 <br> ACTUAL | 2021-22 BUDGET | $\begin{gathered} \text { 2021-22 } \\ \text { PROJECTION* } \end{gathered}$ | 2022-23 <br> BUDGET | VARIANCE <br> 2021-22 <br> PROJECTION | VARIANCE <br> 2021-22 <br> BUDGET | \% CHG BUDGET |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  |  |  |  |
| Customer Fares | \$ 3,453 | \$ 6,355 | \$ 4,171 | \$ 5,122 | \$ 952 | \$ $(1,232)$ | -19.4 \% |
| Special Transit Fares | \$ 1,028 | \$ 6,858 | \$ 7,078 | \$ 10,553 | \$ 3,475 | \$ 3,695 | 53.9 \% |
| Other Revenues | \$ 775 | \$ 3,247 | \$ 3,440 | \$ 21,219 | \$ 17,778 | \$ 17,972 | 553.5 \% |
| TOTAL LOCALLY GENERATED REVENUES | \$ 5,256 | \$ 16,459 | \$ 14,688 | \$ 36,894 | \$ 22,206 | \$ 20,435 | 124.2\% |
| Federal Aid | \$ 75,439 | \$ 35,865 | \$ 35,865 | \$ 14,975 | \$ (20,890) | \$ (20,890) | -58.2 \% |
| State Aid | \$ 47,700 | \$ 43,902 | \$ 46,826 | \$ 52,946 | \$ 6,121 | \$ 9,044 | 20.6 \% |
| County Aid | \$ 3,787 | \$ 3,910 | 4,031 | \$ 3,910 | \$ (122) | \$ | - |
| TOTAL GOVERNMENTAL SUBSIDIES | \$126,927 | \$ 83,677 | \$ 86,722 | \$ 71,831 | \$(14,891) | \$(11,845) | -14.2 \% |
| MORTGAGE RECORDING TAX | \$ 14,327 | \$ 11,557 | \$ 11,557 | \$ 11,846 | \$ 289 | \$ 289 | 2.5 \% |
| total revenues | \$146,510 | \$111,693 | \$112,968 | \$120,571 | \$ 7,604 | \$ 8,878 | 7.9 \% |
| EXPENSES |  |  |  |  |  |  |  |
| Wages | \$ 50,742 | \$ 56,292 | \$ 55,750 | \$ 58,586 | \$ 2,836 | \$ 2,294 | 4.1 \% |
| Employee Benefits | \$ 21,455 | \$ 25,905 | \$ 25,905 | \$ 28,856 | \$ 2,951 | \$ 2,951 | 11.4 \% |
| TOTAL PERSONNEL EXPENSES | \$ 72,197 | \$ 82,197 | \$ 81,655 | \$ 87,442 | \$ 5,787 | \$ 5,245 | 6.4 \% |
| Contracted Services | \$ 9,043 | \$ 9,921 | \$ 10,344 | \$ 10,695 | \$ 350 | \$ 774 | 7.8 \% |
| Fuel and Lubricants | \$ 2,698 | \$ 5,591 | 5,591 | \$ 6,706 | \$ 1,115 | \$ 1,115 | 19.9 \% |
| Parts and Repairs | \$ 3,571 | \$ 4,026 | \$ 4,026 | \$ 4,499 | \$ 472 | \$ 472 | 11.7 \% |
| Other Materials and Supplies | \$ 1,817 | \$ 1,878 | \$ 1,846 | \$ 1,784 | \$ (63) | \$ (95) | -5.1 \% |
| Utilities | \$ 999 | \$ 1,015 | 1,130 | \$ 1,334 | \$ 204 | \$ 319 | 31.4 \% |
| Casualty \& Liability | \$ 1,974 | \$ 2,452 | \$ 2,300 | \$ 2,504 | \$ 204 | 52 | 2.1 \% |
| Taxes | \$ 31 | \$ 34 | \$ 34 | \$ 60 | \$ 26 | \$ 26 | 76.5 \% |
| Miscellaneous Expenses | \$ 10,224 | \$ 1,755 | \$ 1,755 | \$ 1,911 | \$ 156 | 156 | 8.9 \% |
| Lease and Rentals | \$ 302 | \$ 541 | 541 | \$ 627 | \$ 85 | \$ 85 | 15.7 \% |
| Depreciation (Local) | \$ 2,173 | \$ 2,283 | \$ 2,283 | \$ 3,013 | \$ 729 | \$ 729 | 31.9 \% |
| TOTAL NONPERSONNEL EXPENSES | \$ 32,831 | \$ 29,496 | \$ 29,851 | \$ 33,130 | \$ 3,279 | \$ 3,634 | 12.3 \% |
| TOTAL EXPENSES | \$105,028 | \$111,693 | \$111,506 | \$120,571 | \$ 9,065 | \$ 8,877 | 7.9 \% |
| NET INCOME (DEFICIT) BEFORE APPROPRIATION | \$ 41,482 | \$ | \$ 1,462 | \$ | \$ (1,425) | \$ |  |

[^4] | Adult Cash | $40101-0110$ |
| :--- | :--- |
| Unlimited Pass 1 Day | $40101-0120$ |
| Unlimited Pass 5 Day | $40101-0121$ |
| Unlimited Pass 31 Day Adult | $40101-0122$ |
| Freedom Pass 1 Ride | $40101-0130$ |
| Freedom Pass 2 Ride | $40101-0131$ |
| Freedom Pass 2 Plus 2 | $40101-0132$ |
| Stored Value Pass | $40101-0150$ |
| LiftLine Pass \$18.00 | $40101-0161$ |
| LiftLine Pass \$20.00 | $40101-0162$ |
| Adult Commuter Tickets | $40101-0180$ |
| State WTW Pass | $40101-0199$ |
| Senior Cash | $40102-0113$ |
| Child Cash | $40102-0115$ |
| Disabled Cash | $40102-0116$ |
| Unlimited Pass 1 Day Sr/Dbl | $40102-0123$ |
| Unlimited Pass 5 Day Sr/Dbl | $40102-0124$ |
| Unlimited Pass 31 Day Senior | $40102-0125$ |
| Total Customer Fares |  |

STF-Colleges \& Schools RIT STF-Colleges \& Schools STF-Charter Smartcards STF-Corporate

STF-Health Care
STF-General Regional
STF-RCSD
Total Special Transit Fares

| Other-Advertising Revenue | $40603-0400$ |
| :--- | :--- |
| Total Advertising |  |

Oth Rev-Int Earnings Wrkg Capi
40704-0410
40704-0420
40704-0421
40704-0422
40704-0423
40704-0430
40704-0441
40704-0442


Oth Rev-Int Earnings Capital R
Oth Rev-Int Earnings Self Insu
Oth Rev-Int Earnings OPEB
Oth Rev-Int Earnings Para Tran
Unrealized Gains (Loss) In Mkt Oth Rev-Sp Portfolio Int Work Oth Rev-Sp Portfolio IntSelfI Oth Rev-Sp Portfolio Int OPEB Oth Rev-Sp Portfolio Int Para

| 2022-2023 OPERATING BUDGET DETAIL |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACCOUNT DESCRIPTION | ACCOUNT | $\begin{aligned} & \text { 2020-21 } \\ & \text { ACTUAL } \end{aligned}$ | 2021-22 <br> BUDGET | $\begin{aligned} & \text { 2021-22 } \\ & \text { ACTUAL THRU } \\ & 12 / 31 / 21 \end{aligned}$ | $\begin{gathered} \text { 2021-22 } \\ \text { PROJECTION } \end{gathered}$ | $\begin{aligned} & \text { 2022-23 } \\ & \text { BUDGET } \end{aligned}$ | BUDGET CHANGE | \% CHANGE |
| Recov Rev-Insurance Rev Veh | 40797-0481 | 35,348 | 60,000 | 61,044 | 60,000 | 60,000 | - | - |
| Recov Rev-Workers Comp | 40797-0483 | 225,808 | 265,000 | 378,449 | 265,000 | 265,000 | - | - |
| Recov Rev-Other | 40797-0484 | 68,026 | 70,000 | 322,642 | 321,945 | 70,000 | - | - |
| Reimb Rev-Discounts | 40797-0491 | 2,784 | 5,000 | - | 5,000 | - | -5,000 | -100.0\% |
| Reimb Rev-Employee Related | 40797-0492 | 1,725 | 2,000 | 1,550 | 2,000 | 2,000 | - | - |
| Reimb Rev-Unleaded Fuel | 40797-0493 | 210,552 | 418,395 | 189,060 | 418,395 | 497,957 | 79,562 | 19.0\% |
| Reimb Rev-Medical Ins Retiree | 40797-0494 | 6,164 | 10,000 | 2,024 | 4,150 | 4,050 | -5,950 | -59.5\% |
| Reimb Rev-Pension Fund | 40797-0495 | 6,215 | 6,000 | - | 6,000 | 6,000 | - | - |
| Reimb Rev-Vending Machine | 40797-0496 | 1,328 | - | $(1,902)$ | - | - | - | - |
| Reimb Rev-Warranty | 40797-0497 | 15,701 | 30,000 | 12,947 | 30,000 | 30,000 | - | - |
| Reimb Rev-Pension Fund Actuary | 40797-0498 | 17,094 | 18,675 | - | 18,675 | 18,675 | - | - |
| Reimb Rev-HRA Income | 40797-0499 | 3,740 | 1,500 | 2,680 | 1,500 | 1,500 | - | - |
| Total Reimbursement and Recovery |  | 594,487 | 886,570 | 968,496 | 1,132,665 | 955,182 | 68,612 | 7.7\% |
| Other Rev-General | 40799-0470 | 106,059 | 1,288,625 | 36,982 | 1,288,625 | 19,165,505 | 17,876,880 | 1387.3\% |
| Interco Reimb-Salary \& Fringe | 44002-0810 | 25,896 | 28,086 | 21,064 | 28,086 | 28,605 | 519 | 1.8\% |
| Total Other/Intercompany |  | 131,955 | 1,316,711 | 58,045 | 1,316,711 | 19,194,110 | 17,877,399 | 1357.7\% |
| Oth Rev-Gain Fixed Price Swap | 40707-0000 | 519 | - | 222,026 | - | - | - | - |
| Loss From Fixed Price Swap | 50997-0000 | $(1,016,960)$ | $(103,070)$ | $(12,054)$ | $(103,070)$ | - | 103,070 | -100.0\% |
| Total Realized Gain on Fuel Swap |  | $(1,016,441)$ | $(103,070)$ | 209,971 | $(103,070)$ | - | 103,070 | -100.0\% |
| Oth Rev-Gain On Sale | 40706-0000 | 11,255 | - | 27,107 | - | - | - | - |
| Total Gain (Loss) on Disposal |  | 11,255 | - | 27,107 | - | - | - | - |
| Total Other |  | 557,854 | 3,246,961 | 1,759,196 | 3,440,056 | 21,218,542 | 17,971,581 | 553.5\% |
| Total Locally Generated |  | 5,039,029 | 16,459,215 | 12,004,551 | 14,688,310 | 36,893,842 | 20,434,627 | 124.2\% |
| Federal Project Rev-UPWP | 41304-0510 | 174,353 | 380,000 | 76,842 | 380,000 | 317,500 | - | - |
| Federal Oth Rev-JARC | 41399-0520 | 32,851 | 60,000 | 21,789 | 60,000 | 60,000 | - | - |
| Federal Oth Rev-Sec. 5311 | 41399-0530 | 1,188,500 | 1,188,500 | 891,375 | 1,188,500 | 1,188,500 | - | - |
| Federal Oth Rev-Prev Maintenan | 41399-0540 | 5,000,000 | 10,081,951 | 7,561,463 | 10,081,951 | 11,718,812 | - | - |
| Federal Oth Rev-Grant Chrgback | 41399-0550 | 9,179 | 24,000 | 11,663 | 24,000 | 24,000 | - | - |
| Federal Oth Rev-5307 Oper Assistance | 41399-0570 | - | 1,666,667 | - | 1,666,667 | 1,666,667 | - | - |
| Federal Contribution-Cares Act | 41399-0580 | 69,034,109 | 22,464,097 | - | 22,464,097 | - | -22,464,097 | -100.0\% |
| Total Federal |  | 75,438,992 | 35,865,215 | 8,563,132 | 35,865,215 | 14,975,479 | -20,889,736 | -58.2\% |
| State Operating Revenue | 41101-0610 | 47,041,900 | 42,638,600 | 34,171,725 | 45,562,300 | 51,478,300 | 8,839,700 | 20.7\% |
| State Operating Prev Maint | 41101-0620 | 625,000 | 1,260,244 | 945,183 | 1,260,244 | 1,464,851 | 204,607 | 16.2\% |
| State Oth Rev-Grant Chargeback | 41101-0660 | 33,255 | 3,000 | 32,303 | 3,000 | 3,000 | - | - |
| Total State |  | 47,700,155 | 43,901,844 | 35,149,211 | 46,825,544 | 52,946,151 | 9,044,307 | 20.6\% |


| 2022-2023 OPERATING BUDGET DETAL |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACCOUNT DESCRIPTION | ACCOUNT | $\begin{aligned} & \text { 2020-21 } \\ & \text { ACTUAL } \end{aligned}$ | 2021-22 <br> BUDGET | 2021-22 ACTUAL THRU $12 / 31 / 21$ | $\begin{aligned} & \text { 2021-22 } \\ & \text { PROJECTION } \end{aligned}$ | $\begin{aligned} & \text { 2022-23 } \\ & \text { BUDGET } \end{aligned}$ | BUDGET <br> CHANGE | \% CHANGE |
| Local Oper Rev-18B Match | 40901-0700 | 3,787,389 | 3,909,500 | 3,053,846 | 4,031,220 | 3,909,500 | - | - |
| Total County |  | 3,787,389 | 3,909,500 | 3,053,846 | 4,031,220 | 3,909,500 | - | - |
| Total Government Subsidies |  | 126,926,537 | 83,676,559 | 46,766,189 | 86,721,979 | 71,831,130 | -11,845,429 | -14.2\% |
| Mtge Tax Rev-Genesee County | 40899-0910 | 416,551 | 357,887 | 475,464 | 357,887 | 412,221 | 54,334 | 15.2\% |
| Mtge Tax Rev-Livingston County | 40899-0911 | 622,054 | 493,410 | 555,764 | 493,410 | 414,269 | -79,141 | -16.0\% |
| Mtge Tax Rev-Monroe County | 40899-0912 | 9,533,046 | 7,805,370 | 8,954,219 | 7,805,370 | 8,048,894 | 243,524 | 3.1\% |
| Mtge Tax Rev-Ontario County | 40899-0913 | 1,969,091 | 1,532,780 | 1,801,479 | 1,532,780 | 1,571,405 | 38,625 | 2.5\% |
| Mtge Tax Rev-Orleans County | 40899-0914 | 241,416 | 188,542 | 230,148 | 188,542 | 178,269 | -10,273 | -5.4\% |
| Mtge Tax Rev-Seneca County | 40899-0915 | 316,450 | 274,735 | 277,835 | 274,735 | 250,861 | -23,874 | -8.7\% |
| Mtge Tax Rev-Wayne County | 40899-0916 | 943,971 | 712,521 | 884,259 | 712,521 | 768,215 | 55,694 | 7.8\% |
| Mtge Tax Rev-Wyoming County | 40899-0917 | 284,469 | 192,222 | 226,862 | 192,222 | 202,270 | 10,048 | 5.2\% |
| Total Mortgage Recording Tax |  | 14,327,046 | 11,557,467 | 13,406,030 | 11,557,467 | 11,846,404 | - | - |
| Total Revenue |  | 146,292,612 | 111,693,241 | 72,176,769 | 112,967,756 | 120,571,376 | 8,878,135 | 7.9\% |
| Wage Operator FT-Regular | 50101-0100 | 16,304,400 | 20,317,136 | 14,006,323 | 20,296,136 | 21,679,765 | 1,362,629 | 6.7\% |
| Wage Operator FT-OT | 50101-0110 | 1,633,043 | 2,869,620 | 1,834,643 | 2,819,620 | 2,835,190 | -34,430 | -1.2\% |
| Wage Operator FT-Guarantee | 50101-0120 | 1,296,749 | 736,889 | 292,544 | 736,889 | 418,520 | -318,369 | -43.2\% |
| Wage Operator FT-Spread | 50101-0130 | 589,557 | 760,471 | 327,399 | 760,471 | 486,762 | -273,709 | -36.0\% |
| Wage Operator FT-Retro | 50101-0170 | 79,234 | - | 50,698 | - | - | - | - |
| Wages Operator FT-Other | 50101-0180 | 112,398 | 125,515 | 126,034 | 125,515 | 154,900 | 29,385 | 23.4\% |
| Wages Operator PT-Regular | 50104-0100 | 2,125,073 | 2,912,390 | 1,365,638 | 2,642,390 | 2,047,893 | -864,497 | -29.7\% |
| Wages Operator PT-OT | 50104-0110 | 41,799 | 272,840 | 47,423 | 265,840 | 87,895 | -184,945 | -67.8\% |
| Wages Operator PT-Guarantee | 50104-0110 | 74 | - | 137 | - | - | - | - |
| Wage Operator PT-Spread | 50104-0130 | 9 | - | 15 | - | - | - | - |
| Wage Operator PT-Retro | 50104-0170 | 17,993 | - | 26,649 | - | - | - | - |
| Wage Operator Trainee-Regular | 50106-0100 | 175,050 | 271,429 | 610,963 | 271,429 | 591,468 | 320,039 | 117.9\% |
| Wage Operator Trainee-OT | 50106-0110 | 864 | - | 1,170 | - | - | - | - |
| Wage Operator Retro | 50106-0170 | - | - | 2,532 | - | - | - | - |
| Total Operator Wages |  | 22,376,244 | 28,266,290 | 18,692,168 | 27,918,290 | 28,302,393 | 36,103 | 0.1\% |
| Wage Parts Purchasing-Regular | 50107-0100 | 70,605 | 83,904 | 53,211 | 83,904 | 77,065 | -6,839 | -8.2\% |
| Wage Parts Purchasing-OT | 50107-0110 | 1,721 | 1,760 | 668 | 1,760 | 1,616 | -144 | -8.2\% |
| Wage Parts Purchasing-Retro | 50107-0170 | 733 | - | 380 | - | - | - | - |
| Wage Mech Farebox-Regular | 50108-0100 | 329,292 | 365,346 | 259,434 | 365,346 | 384,673 | 19,327 | 5.3\% |
| Wage Mech Farebox-OT | 50108-0110 | 20,409 | 31,020 | 21,810 | 31,020 | 32,479 | 1,459 | 4.7\% |
| Wage Mech Farebox-Retro | 50108-0170 | - | - | - | - | - | - | - |
| Wage Mech Svc Bldg-Regular | 50110-0100 | 1,121,262 | 1,316,187 | 831,468 | 1,316,187 | 1,225,871 | -90,316 | -6.9\% |
| Wage Mech Svc Bldg-OT | 50110-0110 | 240,695 | 64,899 | 149,317 | 64,899 | 161,558 | 96,659 | 148.9\% |
| Wage Mech Svc Bldg-Retro | 50110-0170 | 13,095 | - | 1,803 | - | - | - | - |
| Wage Mech Garage-Regular | 50112-0100 | 2,244,010 | 2,654,482 | 1,732,405 | 2,460,482 | 2,780,024 | 125,542 | 4.7\% |
| Wage Mech Garage-OT | 50112-0110 | 462,881 | 526,962 | 336,097 | 526,962 | 565,837 | 38,875 | 7.4\% |
| Wage Mech Garage-Retro | 50112-0170 | 9,926 | - | 3,956 | - | - | - | - |
| Wage Mech B\&G-Regular | 50114-0100 | 267,054 | 395,060 | 231,458 | 395,060 | 417,986 | 22,926 | 5.8\% |


| 2022-2023 OPERATING BUDGET DETAIL |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACCOUNT DESCRIPTION | ACCOUNT | $\begin{aligned} & 2020-21 \\ & \text { ACTUAL } \end{aligned}$ | 2021-22 BUDGET | $\begin{gathered} \text { 2021-22 } \\ \text { ACTUAL THRU } \\ 12 / 31 / 21 \end{gathered}$ | $\begin{aligned} & \text { 2021-22 } \\ & \text { PROJECTION } \end{aligned}$ | $\begin{aligned} & 2022-23 \\ & \text { BUDGET } \end{aligned}$ | BUDGET CHANGE | \% CHANGE |
| Wage Mech B\&G-OT | 50114-0110 | 33,255 | 50,272 | 24,089 | 50,272 | 53,447 | 3,175 | 6.3\% |
| Wage Non-Mech B\&G-Regular | 50116-0100 | 670,801 | 771,404 | 584,748 | 771,404 | 779,149 | 7,745 | 1.0\% |
| Wage Non-Mech B\&G-OT | 50116-0110 | 181,044 | 91,750 | 152,498 | 91,750 | 185,454 | 93,704 | 102.1\% |
| Wage Mech Overhaul-Regular | 50118-0100 | 739,301 | 825,586 | 569,510 | 825,586 | 844,076 | 18,490 | 2.2\% |
| Wage Mech Overhaul-OT | 50118-0110 | 47,773 | 74,252 | 34,006 | 74,252 | 60,296 | -13,956 | -18.8\% |
| Wage Mech Bodyshop-Regular | 50120-0100 | 532,282 | 600,282 | 435,689 | 600,282 | 676,504 | 76,222 | 12.7\% |
| Wage Mech Bodyshop-OT | 50120-0110 | 68,484 | 56,158 | 22,108 | 56,158 | 63,036 | 6,878 | 12.2\% |
| Total Mechanic Wages |  | 7,054,622 | 7,909,324 | 5,444,655 | 7,715,324 | 8,309,071 | 399,747 | 5.1\% |
| Oth Sal \& Wage-Regular | 50102-0100 | 8,583,180 | 9,743,623 | 6,601,492 | 9,743,623 | 10,822,327 | 1,078,704 | 11.1\% |
| Oth Sal \& Wage-OT | 50102-0110 | 71,458 | 137,986 | 151,421 | 137,986 | 130,041 | -7,945 | -5.8\% |
| Oth Sal \& Wage-Car Allowance | 50102-0160 | 21,088 | 21,400 | 19,038 | 21,400 | 26,200 | 4,800 | 22.4\% |
| Oth Sal \& Wage-Retro | 50102-0170 | 52,305 | - | 8,090 | - | - | - | - |
| Staff Performance Incentive | 50102-0190 | 175,843 | 200,000 | $(2,224)$ | 200,000 | 200,000 |  | - |
| Covid 19 Payout | 50102-0191 | 808,073 |  | - |  |  | - | - |
| Other Wage-Vacancy Factor | 50102-0195 | - | $(500,000)$ | - | $(500,000)$ | $(250,000)$ | 250,000 | -50.0\% |
| Wage Radio Cntrl \& Disp-Regula | 50121-0100 | 1,046,032 | 1,140,658 | 779,664 | 1,140,658 | 1,219,623 | 78,965 | 6.9\% |
| Wage Radio Cntrl \& Disp-OT | 50121-0110 | 169,171 | 154,333 | 250,666 | 154,333 | 170,404 | 16,071 | 10.4\% |
| Wage Garage Supvr-Regular | 50122-0100 | 844,599 | 928,977 | 670,532 | 928,977 | 936,304 | 7,327 | 0.8\% |
| Wage Garage Supvr-OT | 50122-0110 | 75,919 | 86,868 | 86,613 | 86,868 | 81,921 | -4,947 | -5.7\% |
| Wage Road Supvr-Regular | 50123-0100 | 1,370,258 | 1,583,328 | 1,110,063 | 1,583,328 | 1,688,989 | 105,661 | 6.7\% |
| Wage Road Supvr-OT Wage Road Supvr-Retro | $\begin{aligned} & 50123-0110 \\ & 50123-0170 \end{aligned}$ | 144,441 | 139,724 | $\begin{array}{r} 128,470 \\ 1,399 \end{array}$ | 139,724 | 151,341 | 11,617 | 8.3\% |
| Other Wage ATU-Regular | 50124-0100 | 95,483 | 94,115 | 67,092 | 94,115 | 95,430 | 1,315 | 1.4\% |
| Other Wage ATU-OT | 50124-0110 | 8,507 | 11,873 | 10,976 | 11,873 | 13,924 | 2,051 | 17.3\% |
| Total Other Wages |  | 13,466,357 | 13,742,885 | 9,883,292 | 13,742,885 | 15,286,504 | 1,543,619 | 11.2\% |
| Fringe Benefit-Sick Pay | 50209-0000 | 971,044 | 971,041 | 846,174 | 971,041 | 1,041,979 | 70,938 | 7.3\% |
| Fringe Benefit-Holiday Pay | 50210-0000 | 1,370,487 | 1,461,371 | 1,204,634 | 1,461,371 | 1,586,702 | 125,331 | 8.6\% |
| Vacation Pay | 50211-0230 | 2,226,769 | 2,226,491 | 1,890,127 | 2,226,491 | 2,284,565 | 58,074 | 2.6\% |
| PTO-Paid Time Off | 50211-0240 | 1,565,403 | 1,639,234 | 1,329,873 | 1,639,234 | 1,706,362 | 67,128 | 4.1\% |
| Fringe Benefit-Oth Pd Absence | 50212-0000 | 64,263 | 75,179 | 65,112 | 75,179 | 68,015 | -7,164 | -9.5\% |
| Oth Pd Absence-Covid 19 Sick | 50212-0250 | 1,646,580 | - | 257,843 | - | - | - | - |
| Total Wage Fringe |  | 7,844,545 | 6,373,316 | 5,593,763 | 6,373,316 | 6,687,623 | 314,307 | 4.9\% |
| Total Wages |  | 50,741,769 | 56,291,815 | 39,613,878 | 55,749,815 | 58,585,591 | 2,293,776 | 4.1\% |
| FICA | 50201-0300 | 3,762,559 | 4,306,325 | 2,959,980 | 4,306,325 | 4,481,798 | 175,473 | 4.1\% |
| Pension Cont-Non Union | 50202-0305 | 1,443,556 | 1,639,000 | 393,019 | 1,639,000 | 1,431,000 | -208,000 | -12.7\% |
| Pension Cont-Union | 50202-0306 | 1,043,804 | 1,379,500 | 949,989 | 1,379,500 | 1,220,633 | -158,867 | -11.5\% |
| Employer Match Teamsters 457 | 50202-0307 | 16 | - | - | - | - | - | - |
| Executive 457 Deferral | 50202-0308 | 50,366 | 52,500 | 39,268 | 52,500 | 52,500 | - | - |
| Health Care-Active | 50203-0310 | 7,234,210 | 9,666,150 | 6,289,168 | 9,666,150 | 12,230,000 | 2,563,850 | 26.5\% |
| Health Care-Retiree | 50203-0315 | 3,294,737 | 3,447,000 | 2,719,195 | 3,447,000 | 3,808,000 | 361,000 | 10.5\% |
| Vision Care-Active | 50203-0320 | 36,743 | 40,250 | 27,449 | 40,250 | 41,820 | 1,570 | 3.9\% |
| Vision Care-Retiree | 50203-0325 | 13,030 | 13,400 | 10,116 | 13,400 | 14,180 | 780 | 5.8\% |


| 2022-2023 OPERATING BUDGET DETAIL |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACCOUNT DESCRIPTION | ACCOUNT | $\begin{aligned} & \text { 2020-21 } \\ & \text { ACTUAL } \end{aligned}$ | 2021-22 BUDGET | 2021-22 ACTUAL THRU $12 / 31 / 21$ | $\begin{gathered} \text { 2021-22 } \\ \text { PROJECTION } \end{gathered}$ | $\begin{aligned} & \text { 2022-23 } \\ & \text { BUDGET } \end{aligned}$ | BUDGET <br> CHANGE | \% CHANGE |
| HRA-Health Reimb Acct | 50203-0330 | 721,406 | 1,000,000 | 674,213 | 1,000,000 | 1,102,000 | 102,000 | 10.2\% |
| Dental Plan-Active | 50204-0340 | 232,764 | 351,060 | 230,734 | 351,060 | 373,950 | 22,890 | 6.5\% |
| Dental Plan-Retiree | 50204-0345 | 74,303 | 128,000 | 94,019 | 128,000 | 140,000 | 12,000 | 9.4\% |
| Group Life Pension Ins Group | 50205-0350 | 56,027 | 55,800 | 43,917 | 55,800 | 58,400 | 2,600 | 4.7\% |
| Group Life Insurance | 50205-0355 | 119,887 | 125,534 | 93,488 | 125,534 | 124,300 | -1,234 | -1.0\% |
| Short Term Dbl Ins Plan | 50206-0360 | 227,341 | 229,467 | 187,804 | 229,467 | 260,000 | 30,533 | 13.3\% |
| State Unemployment Insurance | 50207-0000 | $(8,361)$ | 283,500 | - | 283,500 | 118,720 | -164,780 | -58.1\% |
| Workers Compensation | 50208-0370 | 667,491 | 390,000 | 105,197 | 390,000 | 399,000 | 9,000 | 2.3\% |
| Workers Comp-Medical | 50208-0380 | 309,117 | 420,000 | 225,883 | 420,000 | 443,000 | 23,000 | 5.5\% |
| Workers Comp-Indemnity | 50208-0385 | 1,843,860 | 1,933,869 | 1,408,400 | 1,933,869 | 2,109,000 | 175,131 | 9.1\% |
| Uniform Allowance | 50213-0395 | 230,452 | 356,000 | 282,814 | 356,000 | 358,100 | 2,100 | 0.6\% |
| Tool Allowance | 50213-0396 | 43,719 | 50,220 | 30,975 | 50,220 | 50,728 | 508 | 1.0\% |
| Smart Phone Reimbursement | 50213-0397 | 57,715 | 37,740 | 28,355 | 37,740 | 38,940 | 1,200 | 3.2\% |
| Other Postemployment Benefits | 50214-0390 | - | - | - | - | - | - | - |
| Total Employee Benefits |  | 21,454,740 | 25,905,315 | 16,793,982 | 25,905,315 | 28,856,069 | 2,950,754 | 11.4\% |
| Total Personnel |  | 72,196,509 | 82,197,130 | 56,407,860 | 81,655,130 | 87,441,660 | 5,244,530 | 6.4\% |
| Diesel Fuel-Revenue Vehicles | 50401-0410 | 1,625,023 | 2,944,368 | 1,899,508 | 2,944,368 | 3,708,619 | 764,251 | 26.0\% |
| Unleaded Fuel Revenue Vehicles | 50401-0412 | 657,741 | 2,000,136 | 1,112,490 | 2,000,136 | 2,229,996 | 229,860 | 11.5\% |
| Unleaded Fuel-NonRev Vehicles | 50401-0414 | 210,260 | 426,505 | 237,229 | 426,505 | 517,927 | 91,422 | 21.4\% |
| Motor Oil | 50401-0415 | 50,659 | 67,000 | 27,011 | 67,000 | 74,500 | 7,500 | 11.2\% |
| Trans Fluid \& Other Lubricants | 50401-0416 | 154,367 | 152,500 | 120,177 | 152,500 | 174,500 | 22,000 | 14.4\% |
| Total Fuel \& Lubricants |  | 2,698,050 | 5,590,509 | 3,396,414 | 5,590,509 | 6,705,542 | 1,115,033 | 19.9\% |
| M\&S-Large Bus Tires | 50402-0430 | 275,991 | 413,121 | 207,337 | 413,121 | 429,382 | 16,261 | 3.9\% |
| M\&S-Small Bus Tires | 50402-0431 | - | - | 12,973 | - | - | - | - |
| M\&S-Camera Repair | 50498-0440 | 131,687 | 141,500 | 97,542 | 141,500 | 196,000 | 54,500 | 38.5\% |
| M\&S-Radio Repair | 50498-0445 | 238 | 25,000 | 511 | 25,000 | 25,000 | - | - |
| M\&S-Farebox Repair | 50498-0450 | $(1,380)$ | 20,000 | 49,622 | 20,000 | 20,000 | - | - |
| M\&S-Maintenance Rev Vehicle | 50498-0452 | 3,016,312 | 3,276,260 | 2,060,960 | 3,276,260 | 3,669,285 | 393,025 | 12.0\% |
| M\&S Interco Repair | 50498-0453 | 1,200 | - | 892 | - | - | - | - |
| M\&S-Maintenance Serv Vehicle | 50498-0454 | 94,348 | 67,000 | 85,624 | 67,000 | 94,000 | 27,000 | 40.3\% |
| M\&S-Consumed Rev Vehicle | 50498-0460 | 52,192 | 83,300 | 29,649 | 83,300 | 65,000 | -18,300 | -22.0\% |
| Total Parts \& Repairs |  | 3,570,587 | 4,026,181 | 2,545,110 | 4,026,181 | 4,498,667 | 472,486 | 11.7\% |
| M\&S-Bus Shelter Materials | 50498-0435 | 42,902 | 45,000 | 37,718 | 45,000 | 45,000 | - | - |
| M\&S-Inventory Cost Variance | 50498-0997 | 1,488 | - | 677 | - | - | - | - |
| M\&S-Other | 50499-0500 | 245,479 | 322,950 | 193,333 | 322,950 | 317,179 | -5,771 | -1.8\% |
| M\&S-Invoice Price Variance | 50499-0505 | (427) | - | (2) | - | - | - | - |
| M\&S-Office Supplies | 50499-0510 | 83,697 | 131,000 | 80,414 | 131,000 | 130,800 | -200 | -0.2\% |
| M\&S-Printing Public Schedules | 50499-0530 | 123,195 | 157,000 | 39,415 | 125,000 | 157,000 | - | - |
| M\&S-Printing Tickets \& Passes | 50499-0535 | 6,210 | 87,775 | 10,415 | 87,775 | 127,775 | 40,000 | 45.6\% |
| M\&S-COVID 19 | 50499-0536 | 610,334 | 384,250 | 151,544 | 384,250 | 260,000 | -124,250 | -32.3\% |
| M\&S-Consumed Bldgs \& Grounds | 50499-0560 | 233,254 | 273,000 | 185,202 | 273,000 | 275,800 | 2,800 | 1.0\% |
| M\&S-Shop \& Build Equipment | 50499-0570 | 72,018 | 90,000 | 42,499 | 90,000 | 95,000 | 5,000 | 5.6\% |


| 2022-2023 OPERATING BUDGET DETAlL |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACCOUNT DESCRIPTION | ACCOUNT | $\begin{aligned} & \text { 2020-21 } \\ & \text { ACTUAL } \end{aligned}$ | 2021-22 <br> BUDGET | $\begin{gathered} \text { 2021-22 } \\ \text { ACTUAL THRU } \\ 12 / 31 / 21 \end{gathered}$ | $\begin{gathered} \text { 2021-22 } \\ \text { PROJECTION } \end{gathered}$ | $\begin{aligned} & \text { 2022-23 } \\ & \text { BUDGET } \end{aligned}$ | BUDGET <br> CHANGE | \% CHANGE |
| M\&S-Maint Shop Supplies | 50499-0580 | 389,321 | 360,000 | 237,630 | 360,000 | 375,000 | 15,000 | 4.2\% |
| M\&S-Non Capitalized Equipment | 50499-0590 | 9,271 | - | - |  |  | - | - |
| M\&S-Other-Reimagine RTS | 50499-0647 | - | 27,500 | 2,675 | 27,500 | - | -27,500 | -100.0\% |
| Total Materials and Supplies |  | 1,816,742 | 1,878,475 | 981,520 | 1,846,475 | 1,783,554 | -94,921 | -5.1\% |
| Prof Service-Other | 50303-0620 | 33,700 | 47,850 | 10,934 | 47,850 | 105,440 | 57,590 | 120.4\% |
| Prof Service-Govt Relations | 50303-0622 | 113,099 | 126,000 | 85,367 | 126,000 | 181,000 | 55,000 | 43.7\% |
| Prof Service-Law General | 50303-0623 | 1,586,922 | 100,000 | 9,758 | 100,000 | 303,000 | 203,000 | 203.0\% |
| Prof Service-Law Injury | 50303-0624 | 68,773 | 256,500 | 83,524 | 256,500 | 231,500 | -25,000 | -9.7\% |
| Prof Service-Law Labor | 50303-0625 | 226,126 | 468,000 | 151,470 | 468,000 | 468,000 | - | - |
| Prof Service-Outside Audit | 50303-0626 | 97,695 | 97,175 | 81,983 | 97,175 | 97,175 | - | - |
| Legal Affairs-General-Reimagine RTS | 50303-0627 | 69,271 | 275,000 | 27,904 | 275,000 | - | -275,000 | -100.0\% |
| Pension Actuary | 50303-0635 | 43,120 | 39,300 | 37,441 | 39,300 | 39,300 | - | - |
| Pension Mgmt Fee | 50303-0636 | 511,092 | 497,000 | 459,548 | 611,000 | 670,000 | 173,000 | 34.8\% |
| Temp Help-Other | 50304-0650 | 1,017 | 149,000 | 88,083 | 149,000 | 60,000 | -89,000 | -59.7\% |
| Contracted Services-Other | 50305-0641 | 1,601,892 | 2,225,389 | 1,303,682 | 2,225,389 | 3,183,223 | 957,834 | 43.0\% |
| Software Maintenance Fees | 50305-0642 | 1,431,957 | 1,492,890 | 890,747 | 1,484,890 | 1,624,878 | 131,988 | 8.8\% |
| Hardware Maintenance Fees | 50305-0643 | 185,653 | 254,500 | 432,503 | 572,050 | 245,250 | -9,250 | -3.6\% |
| Contracted Services-ARC | 50305-0646 | 34,000 | 34,000 | 34,000 | 34,000 | 34,000 | - | - |
| Contracted Services-Reimagine RTS | 50305-0647 | 256,361 | 631,190 | 432,913 | 631,190 | - | -631,190 | -100.0\% |
| Parts Department Management | 50305-0648 | 762,726 | 816,821 | 595,195 | 816,821 | 834,817 | 17,996 | 2.2\% |
| Custodial Services-General | 50306-0650 | 795,524 | 770,548 | 585,667 | 770,548 | 901,672 | 131,124 | 17.0\% |
| Security Services-General | 50307-0660 | 1,108,123 | 1,147,103 | 800,416 | 1,147,103 | 1,167,876 | 20,773 | 1.8\% |
| Connection Hub | 50308-0650 | - | - | - | - | 65,000 | 65,000 | 100.0\% |
| Medical Services | 50399-0670 | 116,140 | 492,500 | 115,470 | 492,500 | 482,500 | -10,000 | -2.0\% |
| Total Contracted Services |  | 9,043,191 | 9,920,766 | 6,226,605 | 10,344,316 | 10,694,631 | 773,865 | 7.8\% |


| Utilities-Elec Admin Bldg | 50502-0800 | 97,608 | 102,248 | 97,759 | 102,248 | 136,300 | 34,052 | 33.3\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Utilities-Elec Bus Shelter \& S | 50502-0801 | $(4,919)$ | 2,000 | 4,744 | 2,000 | 14,000 | 12,000 | 600.0\% |
| Utilities-Elec Oper Bldg | 50502-0802 | 229,757 | 174,000 | 201,132 | 194,000 | 370,000 | 196,000 | 112.6\% |
| Utilities-Elec Service Bldg | 50502-0803 | 5,660 | 3,000 | 1,381 | 3,000 | 6,000 | 3,000 | 100.0\% |
| Utilities-Elec Transit Ctr | 50502-0804 | 99,097 | 106,000 | 103,471 | 106,000 | 133,000 | 27,000 | 25.5\% |
| Utilities-Elec AESB | 50502-0805 | 5,891 | - | 22,457 | 40,000 | 41,000 | 41,000 | 100.0\% |
| Utilities-Gas Admin Bldg | 50502-0810 | 21,259 | 24,400 | 9,660 | 24,400 | 25,800 | 1,400 | 5.7\% |
| Utilities-Gas Operation Bldg | 50502-0812 | 63,239 | 57,000 | 49,116 | 57,000 | 75,000 | 18,000 | 31.6\% |
| Utilities-Gas Svc Bldg | 50502-0813 | 51,574 | 50,000 | 6,395 | 50,000 | 54,000 | 4,000 | 8.0\% |
| Utilities-Gas Transit Center | 50502-0814 | 17,004 | 20,000 | 6,758 | 20,000 | 19,000 | -1,000 | -5.0\% |
| Utilities-Water Admin Bldg | 50502-0816 | 46,972 | 32,500 | 62,598 | 87,500 | 74,200 | 41,700 | 128.3\% |
| Utilities-Water Transit Ctr | 50502-0817 | 4,947 | 8,000 | 4,690 | 8,000 | 8,000 | - | - |
| Utilities-Telephone Admin Bldg | 50502-0820 | 360,643 | 435,450 | 231,354 | 435,450 | 377,300 | -58,150 | -13.4\% |
| Total Utilities |  | 998,731 | 1,014,598 | 801,515 | 1,129,598 | 1,333,600 | 319,002 | 31.4\% |
| Premium Physical Damage Ins | 50601-0680 | 1,170,520 | 1,433,902 | 970,075 | 1,282,258 | 1,509,827 | 75,925 | 5.3\% |
| Payout Uninsured PL\&PD | 50604-0690 | 638,436 | 781,000 | 496,799 | 781,000 | 747,000 | -34,000 | -4.4\% |
| Payout Emplymt Practice Exp | 50604-0695 | 164,840 | 236,700 | $(142,459)$ | 236,700 | 246,700 | 10,000 | 4.2\% |
| Total Casualty and Liability |  | 1,973,796 | 2,451,602 | 1,324,414 | 2,299,958 | 2,503,527 | 51,925 | 2.1\% |


| 2022-2023 OPERATING BUDGET DETAIL |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACCOUNT DESCRIPTION | ACCOUNT | $\begin{aligned} & \text { 2020-21 } \\ & \text { ACTUAL } \end{aligned}$ | 2021-22 <br> BUDGET | 2021-22 ACTUAL THRU $12 / 31 / 21$ | $\begin{gathered} \text { 2021-22 } \\ \text { PROJECTION } \end{gathered}$ | $\begin{aligned} & \text { 2022-23 } \\ & \text { BUDGET } \end{aligned}$ | BUDGET <br> CHANGE | \% CHANGE |
| Leases \& Rentals Copier | 51212-0850 | 46,226 | 70,501 | 38,022 | 70,501 | 70,501 | - | - |
| Office Lease | 51212-0852 | 106,125 | 164,961 | 87,194 | 164,961 | 158,031 | -6,930 | -4.2\% |
| Software License Fees | 51212-0854 | 148,345 | 220,100 | 100,695 | 220,100 | 304,250 | 84,150 | 38.2\% |
| IT Disaster Recovery Equipment | 51212-0856 | 1,723 | 85,820 | 4,575 | 85,820 | 93,820 | 8,000 | 9.3\% |
| Total Leases and Rentals |  | 302,420 | 541,382 | 230,487 | 541,382 | 626,602 | 85,220 | 15.7\% |
| Other Taxes | 50799-0790 | 30,919 | 34,000 | 19,938 | 34,000 | 60,000 | 26,000 | 76.5\% |
| Sub \& Memberships-General | 50901-0700 | 124,944 | 131,350 | 86,165 | 131,350 | 140,350 | 9,000 | 6.9\% |
| Travel \& Meetings | 50902-0710 | 92,524 | 343,876 | 160,551 | 343,876 | 391,771 | 47,895 | 13.9\% |
| Misc. Expense Meetings | 50902-0720 | 13,662 | 30,000 | 12,622 | 30,000 | 25,000 | - | - |
| Fines \& Penalties-General | 50906-0760 | 24 | - | 2,891 | - | - | - | - |
| Bad Debt Expense | 50907-0762 | 9,138,616 | - | $(1,261,037)$ | - | - | - | - |
| Advertising \& Promotion | 50908-0750 | 135,754 | 254,000 | 87,277 | 254,000 | 298,800 | - | - |
| Employment Advertising | 50908-0754 | 26,858 | 22,549 | 12,737 | 22,549 | 22,549 | 0 | 0.0\% |
| RFP \& IFB Advertising | 50908-0758 | 1,499 | 7,000 | 1,494 | 7,000 | 7,000 | - | - |
| Misc. Service Expansion | 50999-0730 | 23,800 | 35,400 | 24,800 | 35,400 | 35,400 | 0 | 0.0\% |
| Misc Exp-General | 50999-0734 | 218,141 | 229,100 | 214,454 | 229,100 | 341,100 | 112,000 | 48.9\% |
| Misc Exp-Emp Reward \& Recogn | 50999-0740 | 6,446 | 24,000 | 14,703 | 24,000 | 33,500 | - | - |
| Misc Exp-Employee Wellness Pro | 50999-0741 | 95,060 | 81,228 | 76,559 | 81,228 | 81,228 | 0 | 0.0\% |
| Misc Exp-Operations | 50999-0743 | 5,035 | 5,000 | 142 | 5,000 | 5,000 | - | - |
| UPWP Expense | 50999-0770 | - | 250,000 | - | 250,000 | 187,500 | -62,500 | - |
| Interest Expense | 51101-0780 | 341,695 | 341,695 | - | 341,695 | 341,695 | - | - |
| Total Taxes and Miscellaneous |  | 10,254,977 | 1,789,198 | $(546,705)$ | 1,789,198 | 1,970,893 | 181,695 | 10.2\% |
| Depreciation-Local | 51300-0860 | 2,172,897 | 2,283,400 | 1,624,093 | 2,283,400 | 3,012,700 | 729,300 | 31.9\% |
| Total Local Depreciation |  | 2,172,897 | 2,283,400 | 1,624,093 | 2,283,400 | 3,012,700 | 729,300 | 31.9\% |
| Total Non-Personnel |  | 32,831,391 | 29,496,111 | 16,583,453 | 29,851,017 | 33,129,716 | 3,633,605 | 12.3\% |
| Total Operating Expenses |  | 105,027,899 | 111,693,241 | 72,991,313 | 111,506,147 | 120,571,376 | 8,878,135 | 7.9\% |
| Non-GAAP Budget Schedule Adjustments ${ }^{1}$ |  | $(217,385)$ | - | $(347,136)$ | - | - |  | - |
| Net Income (Loss) |  | \$ 41,482,098 | - | \$ $(467,408)$ | \$ 1,461,609 | \$ | \$ | - |

${ }^{1}$ Unrealized Mark to Market Investment Changes and Non Pay-Go OPEB Expense.


PERSONNEL CHANGE SUMMARY

|  | 2020-21 BUDGET | 2021-22 BUDGET | 2022-23 BUDGET |
| :--- | :---: | :---: | :---: |
| RTS | 710 | 710 | 719 |
| RTS Access | 119 | 119 | 121 |
| RTS Genesee | 16 | 16 | 16 |
| RTS Livingston | 27 | 27 | 27 |
| RTS Ontario | 44 | 44 | 50 |
| RTS Orleans | 12 | 12 | 12 |
| RTS Seneca | 14 | 14 | 14 |
| RTS Wayne | 61 | 63 | 63 |
| RTS Wyoming | 20 | 19 | 20 |
| TOTAL | 1023 | 1024 | 1042 |

## FINANCIAL POLICIES

## FINANCIAL POLICIES

## BASIS OF ACCOUNTING

In conformance with generally accepted accounting principles, the Authority utilizes an accrual basis of accounting and budgeting, recognizing revenues when earned and expenses when the obligation is incurred. The Authority is engaged only in business-type activities and presents the financial statements required for enterprise funds. Enterprise funds are used to account for the activities of the various business units of the Authority, because Authority expenses are funded through a combination of self-generated revenues and various governmental subsidies provided by New York State, the federal government, and member counties.

In accordance with Governmental Accounting Standards Board Statement No. 62, codification of Accounting and Financial Reporting Guidance contained in preNovember 30, 1989 FASB and AICPA Pronouncements, the Authority applies all applicable Governmental Accounting Standards Board (GASB) pronouncements as well as Financial Accounting Standards Board (FASB) statement and interpretations issued on or before November 30, 1989, that do not conflict with GASB pronouncements. The Authority has elected not to apply FASB Standards issued after November 30, 1989.

## INTERNAL CONTROL STRUCTURE

The Authority maintains an internal control system designed to ensure that its assets are protected from loss, theft, or misuse; and to ensure that adequate accounting data are compiled to allow for the preparation of financial statements in conformity with generally accepted accounting principles. The internal control system is designed to provide reasonable, but not absolute, assurance that these objectives are met. The Board of Commissioners has designated the Chief Financial Officer to also act as Internal Control Officer. An annual program of internal control activities is conducted with oversight provided by the Audit Committee of the Board of Commissioners.

## INDEPENDENT AUDIT

On an annual basis, the Authority engages the services of an independent certified public accounting firm to conduct an independent audit and report for its end of fiscal year financial statements. The Audit Committee recommends the selection of the independent auditor(s) to the full Board of Commissioners and is responsible for oversight of the independent auditor.

## BUDGETARY CONTROL

The Authority's fiscal year runs from April 1 through March 31. The annual budget preparation process occurs within the development of the Authority's Annual Comprehensive Plan. Operating Plan goals and tactics for the coming year are formulated during August and refined as budget development progresses by the Executive and Leadership teams. Formal budget preparation packages are distributed in mid-September by the Budget Department to each department head of Regional Transit Service and to the managers of the other subsidiary companies.

Operating budget and capital project requests are due by mid-October. Each departmental request is closely analyzed utilizing a process aimed at breaking down the elements of each request; comparison with historical data and recognition of trends and external factors, economic or other that might impact the budget element. Budget staff also meet with department representatives to discuss and review their budget submissions as necessary.

Revenue estimates are subject to the same type of scrutiny and analysis. Documentation is prepared and retained for budget estimates.

Over the course of December and January, the Chief Financial Officer (CFO) submits detailed and summary budget recommendations to the Executive Team. At this stage the budget contains only preliminary estimates of state operating assistance for the coming year, because the Governor's proposed Executive Budget is traditionally submitted to the state legislature in late January. The Authority's proposed budget is then completed and included in its Annual Comprehensive Plan, which is submitted by the CEO to the Board of Commissioners in February for review and adoption prior to the start of the fiscal year on April 1. The completed and approved budget complies with all relevant financial policies.

A balanced budget is achieved when the total of all estimated revenues in support of operations, plus appropriated net assets, if needed and available, equals total estimated operating expenses for the fiscal year.

Budgetary control is maintained at the department level. It is the responsibility of each department to administer its operations in a manner which ensures that the use of funds is consistent with the goals and programs authorized by the Board of Commissioners. An encumbrance accounting system is utilized for budgetary control; unencumbered appropriations lapse at year end.

On a monthly basis, the CFO submits a financial report to the Board of Commissioners which contains fiscal year to date results versus original budget and also projects fiscal year-end results versus the original budget plan as adopted by the Board. These monthly projections enable the Authority to respond in a prompt and orderly manner to changing factors in the business environment. No amendments to the original budget are enacted by the Board unless a major programmatic modification(s) is necessary. The budget amendment process requires the submission of an amendment request by the CEO to the Board for its approval by resolution.

## FINANCIAL PLAN CALENDAR

| MONTH | ACTIVITY |
| :---: | :---: |
| August | - Leadership Team meeting to review issues and programs for inclusion in Strategic, Operating, and Financial plans for the coming fiscal year. <br> - Budget Team updates, as necessary, all budget preparation protocols, documents, and system changes. <br> - Budget staff updates Multi-Year Budget Projection. |
| September | - Distribution of Capital Project Request packages to department heads. <br> - Distribution of Operating Budget preparation packages to department heads. |
| October | - Submission of Capital Project requests to Budget Team. <br> - Budget Team estimates all revenue and expense accounts within its scope of responsibility. <br> - Submission of Operating Budget requests to Budget Team. |
| November | - Budget Team reviews and meets with each department head to review budget request, if necessary. |
| December | - Budget Team concludes analysis and recommendations. <br> - CFO communicates recommendations to Executive Management Team. <br> - Executive Management Team reviews recommendations with departments. <br> - Executive Management Team finalizes budget. |
| January | - Budget Team prepares information for the development of Financial Plan section of Comprehensive Plan. <br> - Budget staff updates Multi-Year Budget Projection. <br> - Governor submits proposed Executive Budget to the Legislature, thereby providing notice to the Authority of the proposed amount of State Operating Assistance for the coming fiscal year. <br> - Finalization of budget for inclusion in the Comprehensive Plan. |
| February | - CEO submits Comprehensive Plan to the Board of Commissioners for review and comment. <br> - Employee meeting to review Comprehensive Plan. |
| March | - Board of Commissioners approves the Comprehensive Plan. |
| April | - Fiscal year begins April 1. |

## FACTORS AFFECTING FINANCIAL CONDITION

## COMPREHENSIVE PLANNING

As noted previously, the Authority annually adopts a Comprehensive Plan, which contains its Strategic Plan, Operating Plan, Financial Plan, and Performance Goals for the coming fiscal year. The Strategic Plan identifies the strategy of the Authority in support of the vision. The Operating Plan outlines the specific objectives and projects to be undertaken in the coming year to advance the strategies. The Financial Plan is then developed in the form of an annual Operating Budget and Ten-Year Capital Plan, which supports the objectives of both the Strategic and Operating Plans. Performance metrics are managed through a complete scorecard approach called TOPS (Transit Organization Performance Scorecard) which tracks the Authority's progress in the attainment of both financial and non-financial goals. TOPS metrics are reported to the Board of Commissioners and to the community on a quarterly basis.

The Authority also maintains a Multi-Year Budget Projection that extends three fiscal years beyond the current year. Using historical data, trends, known and estimated operating revenue and expense factors based on management's judgment, the Multi-Year Budget Projection identifies projected annual net income or deficits from operations, inclusive of governmental subsidies. It is used as a planning tool to identify potential future fiscal challenges and opportunities to assist decision making by the Board and management. The multi-year projection is updated on a semi-annual basis to ensure that it remains current and relevant.

## CASH MANAGEMENT

The Authority pursues an active cash management and investment program in order to maximize investment earnings. Available cash balances are invested in various types of low risk investments in accordance with appropriate provisions of law and investment guidelines approved by the Board of Commissioners. The Finance/ Investment Committee of the Board assists the Board in its general oversight of investment activities.

## RISK MANAGEMENT

Utilizing an internal staff of both legal and claims management professionals, the risk management program is structured to both minimize and manage risk through a combination of purchased insurance, self-insurance, rigorous claims management, and the promotion of safety conscious behaviors.

Formalized policy and procedures have been established for the monitoring, supervision, related proceedings, and settlement of casualty losses, and employment related claims and litigation.

With regard to insurance protection, automobile liability claims are self-insured to a limit of $\$ 1.5$ million. Losses in excess of that amount are protected by umbrella insurance coverage with limits of $\$ 15$ million. While liability losses are normally paid with operating funds, a self-insurance reserve fund is maintained for significant losses.

The Authority is self-insured for Workers' Compensation losses and medical claims; these costs are paid with operating funds. In regard to medical claims the Authority has both Specific and Aggregate Stop Loss policies with retention points of $\$ 200,000$ and $125 \%$ of aggregate costs, respectively. Blanket insurance coverage is maintained for property and equipment. In addition, the Authority has insurance to protect against internal losses and Directors and Officers liability.

Use of the Authority's Self Insurance Reserve Fund for the settlement of liability claims requires approval from the Board of Commissioners.

As a transportation provider consuming approximately 1.5 million gallons of fuel each year, fuel price volatility is a major concern for the Authority. Accordingly, a formal policy to guide the use of price risk management tools such as fixed price swaps and forward pricing contracts has been adopted by the Board and is managed under the direction of the Chief Financial Officer.

## CAPITAL RESERVE

Annually, the Authority is the recipient of a formula based grant from the United States Department of Transportation, which is primarily directed towards capital investments. This grant requires a local match of $20 \%$, of which $50 \%$ is drawn from the Authority's Capital Reserve Fund and 50\% provided by the New York State Department of Transportation. The Capital Reserve Fund is itself funded annually by a Board authorized transfer from Working Capital in an amount equal to the depreciation expense contained in the current fiscal year budget. The Board of Commissioners may also authorize additional contributions to the Capital Reserve as recommended by the Chief Executive and Chief Financial Officers. The Capital Reserve Fund also provides $100 \%$ funding for capital projects when authorized by the Board of Commissioners.

## DEBT MANAGEMENT

Pursuant to law, the Authority has the power to issue debt to achieve its purposes, subject to the approval of the State Comptroller. A formal Debt Policy has been adopted by the Board of Commissioners which contains guidelines for the evaluation, issuance, management, and reporting of debt. The Finance/Investment Committee represents and assists the Board in its oversight of borrowing activities. The Authority has not issued debt and does not have a legal debt limit.

## PENSION BENEFITS

The Authority sponsors four separate defined benefit plans to provide pension benefits for various groups of employees among its subsidiary companies.
Annually, an independent actuarial firm prepares a formal valuation report for each plan that includes a calculation of the annual required contribution necessary to ensure that each plan will be able to fully meet its obligations to retirees. The Authority generally funds 100\% of the Annual Required Contribution (ARC) for each of the various pension plans.

The Authority also participates in the New York State Employees Retirement System (NYSLERS), which is administered by the Office of the New York State Comptroller. The Authority makes annual contributions to the NYSLERS as determined by the State Comptroller.

## OTHER POST EMPLOYMENT BENEFITS (OPEB)

The Authority provides other post-employment benefits for retirees hired before April 7, 2016, such as health, life, and dental insurance. As of March 31, 2021, there were 407 active participants. The total actuarial accrued liability for OPEB as of March 31, 2021 was $\$ 154.5$ million.

The Authority's Annual Required Contribution (ARC) for OPEB is an actuarially determined amount.
Presently, the Authority funds only the current annual cost of insurance premiums for retirees and accrues the balance of the ARC for its Financial Statements as a Net OPEB Obligation.

The New York State legislature has not yet passed legislation to enable public benefit corporations to establish a qualifying irrevocable trust for the purpose of funding future OPEB benefits.


# PERFORMANCE MEASUREMENTS 

## 2022-2023 TRANSIT ORGANIZATION PERFORMANCE SCORECARD (TOPS)

The Transit Organization Performance Scorecard (TOPS) is the tool RGRTA uses to measure, monitor, and report, with full transparency, its overall performance as it relates to its progress in achieving the goals that were outlined at the beginning of the fiscal year. This snapshot of the Authority's performance allows for quick response and focused effort to make adjustments as needed. In a very simple and clear way, TOPS conveys how every action taken and every decision made by every employee impacts and contributes to RGRTA's success.
For the 2022-23 fiscal year, we will measure 22 metrics within the four strategic pillars of TOPS. Now that the organization has adjusted to its new reality due to COVID-19 and the redesigned transit system is in place, the metrics for the fiscal year will be more consistent. This will help us ensure accurate and effective measurement of the new system. TOPS is measured by the Financial Performance Index (FPI), Customer Service Index (CSI), and Service Performance Index (SPI) in all four quarters. Additionally, employees are surveyed in quarters 2 and 4 . The results of this survey comprise the Employee Engagement Index (EEI). Each metric will be awarded points on a continuous scale.

The performance indexes and their critical success factors for the 2022-23 fiscal year are displayed below by quarter.

| TRANSIT ORGANIZATION PERFORMANCE SCORECARD <br> 2022-2023 • FIRST QUARTER |  |  |
| :---: | :---: | :---: |
| TRANSIT ORGANIZATION PERFORMANCE SCORECARD 2022-2023 • FIRST QUARTER |  |  |
| KEY RESULTS | SUCCESS indicators | GOAL POINTS |
| Financial Sustainability | End of Year Net Income | 20 |
| Customer Satisfaction | Net Promoter Score (RTS in Monroe) <br> Customer Satisfaction (RTS Access \& Regionals) | 40 |
| Service Quality | On-Time Performance RTS On Demand Ride Fulfillment | 40 |
| Employee Engagement | Employee Engagement \& Satisfaction | - |
|  |  | GOAL 100 |

Quarter 1: April 1 - June 30, 2022
Pillar Weighting:
FPI $=20$ Points
CSI $=40$ Points
SPI $=40$ Points
Success Indicators:
In the first quarter, RGRTA will measure the FPI, CSI, and SPI. The FPI will measure the End of Year Net Income Projection. The CSI will measure the Net Promoter Score for RTS Monroe, and customer satisfaction for RTS Access and the Regional Operations. The SPI will measure On-Time Performance at all RTS properties and ride fulfillment for RTS On Demand.

|  |  |  |
| :---: | :---: | :---: |
| TRANSIT ORGANIZATION PERFORMANCE SCORECARD <br> 2022-2023 • SECOND QUARTER |  |  |
|  |  |  |
| key resuts | success inoicators | GOAL Points |
| Financial Sustainability | End of Year Net Income | 20 |
| Customer Satisfaction | Net Promoter Score (RTS in Monroe) Customer Satisfaction RTS Access \& Regionals | 30 |
| Service Quality | On-Time Performance RTS On Demand Ride Fulfillment | 40 |
| Employee Engagement | Employee Engagement \& Satisfaction | 10 |
|  |  | GOAL 100 |

Quarter 2: July 1 - September 30, 2022
Pillar Weighting:
FPI $=20$ Points
CSI = 30 Points
SPI $=40$ Points
EEI $=10$ Points
Success Indicators:
In the second quarter, RGRTA will measure the FPI, CSI, SPI, and EEI. The FPI will measure the End of Year Net Income Projection. The CSI will measure the Net Promoter Score for RTS Monroe, and customer satisfaction for RTS Access and the Regional Operations. The SPI will measure On-Time Performance (OTP) at all RTS properties and ride fulfillment for RTS On Demand. The EEI will measure employee engagement and satisfaction through the first employee survey of the fiscal year.

| TRANSIT ORGANIZATION PERFORMANCE SCORECARD 2022-2023 • THIRD QUARTER |  |  |
| :---: | :---: | :---: |
| key results | SUCCESS Indicators | GOAL POINTS |
| Financial Sustainability | End of Year Net Income | 20 |
| Customer Satisfaction | Net Promoter Score (RTS in Monroe) <br> Customer Satisfaction (RTS Access \& Regionals) | 40 |
| Service Quality | On-Time Performance RTS On Demand Ride Fulfillment | 40 |
| Employee <br> Engagement | Employee Engagement \& Satisfaction | - |

Quarter 3: October 1 - December 31, 2022
Pillar Weighting:
FPI $=20$ Points
CSI $=40$ Points
SPI $=40$ Points
Success Indicators:
In the third quarter, RGRTA will measure the FPI, CSI, and SPI. The FPI will measure the End of Year Net Income Projection. The CSI will measure the Net Promoter Score for RTS Monroe, and customer satisfaction for RTS Access and the Regional Operations. The SPI will measure On-Time Performance (OTP) for all RTS properties and ride fulfillment for RTS On Demand.

|  |  |  |
| :---: | :---: | :---: |
| TRANSIT ORGANIZATION PERFORMANCE SCORECARD <br> 2022-2023 • FOURTH QUARTER |  |  |
| kernesurs | sucass moicators | coal pomis |
| Financial Sustainability | ${ }_{\text {End of Year }}^{\text {Net Income }}$ | 20 |
| Customer Satisfaction | Net Promoter Score (RTS in Monroe) Customer Satisfaction (RTS Access \& Regionals) | 30 |
| Service Quality | On-Time Performance RTS On Demand Ride Fulfillment | 40 |
| Employee Engagement | $\begin{gathered} \text { Employee } \\ \text { Engogeent } \\ \& \text { ESatisfaction } \end{gathered}$ | 10 |

Quarter 4: January 1 - March 31, 2023
Pillar Weighting:
FPI $=20$ Points
CSI $=30$ Points
SPI $=40$ Points
EEI = 10 Points
Success Indicators:
In the fourth quarter, RGRTA will measure the FPI, CSI, SPI, and EEI. The FPI will measure the End of Year Net Income Projection. The CSI will measure the Net Promoter Score for RTS Monroe, and customer satisfaction for RTS Access and the Regional Operations. The SPI will measure On-Time Performance for all RTS properties and ride fulfillment for RTS On Demand. The EEI will measure employee engagement and satisfaction through the second employee survey of the fiscal year.

## 2021-22 TOPS REVIEW

For the 2021-22 fiscal year, we measured our performance in an environment that included continuing efforts to navigate the COVID-19 pandemic and the implementation of our redesigned transit system. The goals we set for the fiscal year were aligned with these new realities. They focused on identifying areas of adjustment in the new system and defining what success means based on how the new system performed. Because of the significant change that took place and our efforts to define success, we included different metrics to measure in each quarter. Through the change and adjustment that took place, we exceeded goal for quarters one and two, and as expected, finished slightly below goal for the third quarter. Thanks to the adjustments we made to the new system, at the time of this plan being developed, we are on track to meet or exceed our goal for the fourth quarter.

The Financial Performance Index, measured by the projected net income (deficit), along with the Customer Service Index, measured by NPS, the Service Performance Index, measured by On-Time Performance and RTS On Demand ride fulfillment, the Employee Engagement Index, measured by engaged employees, and new metrics among the indices related to the launch of Reimagine RTS result in the TOPS score.

## CONCLUSION

TOPS provides the Board of Commissioners, employees, customers, and the community with an industry leading measurement system that is the hallmark of the Authority's success. RGRTA continues to use this measurement instrument to be a leader in the industry as demonstrated by its economic stability, excellent customer service, and low fares. The Authority can only achieve its intent of being an innovative transportation provider and a climate leader in our industry by improving in areas that are key to the organization's success. The only way of implementing improvements is by measuring those areas. TOPS provides the means to keep track of the organization's performance and helps the business make the necessary adjustments to achieve the intent.

The comprehensive analysis provided by TOPS allows management and the Board to monitor the Authority's overall performance, and make timely and informed decisions. This is of added importance in the 2022-23 fiscal year as we continue to monitor the performance of the redesigned transit system and adjust as needed. Success is going to be focused on what is of great importance to the organization: End of Year Net Income Projection, the satisfaction of our customers across the service area, excellent service performance, and Employee Engagement. It provides clarity for our employees, focuses their attention, and directs their efforts. It also makes it clear for the Board and the community on how to hold RGRTA accountable.

TOPS DETAILS QUARTER 1

| STRATEGIC PILLARS | METRIC | $\begin{aligned} & \text { PLAN } \\ & \text { GOAL } \end{aligned}$ | ACTUAL | POINTS <br> EARNED | GOAL POINTS | MAX POINTS | $\begin{aligned} & \text { MIN } \\ & \text { POINTS } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FINANCIAL SUSTAINABILITY | End of Year Net Income Projection | 0 |  |  | 20.00 | 26.00 | 14.00 |
|  | TOTAL FPI SCORE |  |  |  | 20.00 | 26.00 | 14.00 |
| CUSTOMER SATISFACTION | Customer Satisfaction - RTS | 33.0\% |  |  | 37.20 | 48.36 | 26.04 |
|  | Customer Satisfaction - Access | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Genesee | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Livingston | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Ontario | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Orleans | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Seneca | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Wayne | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Wyoming | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | TOTAL CSI SCORE |  |  |  | 40.00 | 52.00 | 28.00 |
| SERVICE QUALITY | On-Time Performance - RTS | 91.0\% |  |  | 36.60 | 47.58 | 25.62 |
|  | Ride Fulfillment - On Demand | 71.0\% |  |  | 0.60 | 0.78 | 0.42 |
|  | On-Time Performance - Access | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Genesee | 94.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Livingston | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Ontario | 93.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Orleans | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Seneca | 97.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Wayne | 96.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Wyoming | 97.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | TOTAL SPI SCORE |  |  |  | 40.00 | 52.00 | 28.00 |
| TOPS SCORE |  |  |  |  | 100.0 | 130.0 | 70.0 |

TOPS DETAILS QUARTER 2

| STRATEGIC PILLARS | METRIC | $\begin{aligned} & \text { PLAN } \\ & \text { GOAL } \end{aligned}$ | ACTUAL | POINTS <br> EARNED | $\begin{aligned} & \text { GOAL } \\ & \text { POINTS } \end{aligned}$ | $\begin{aligned} & \text { MAX } \\ & \text { POINTS } \end{aligned}$ | $\begin{aligned} & \text { MIN } \\ & \text { POINTS } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FINANCIAL SUSTAINABILITY | End of Year Net Income Projection | 0 |  |  | 20.00 | 26.00 | 14.00 |
|  | TOTAL FPI SCORE |  |  |  | 20.00 | 26.00 | 14.00 |
| CUSTOMER <br> SATISFACTION | Customer Satisfaction - RTS | 33.0\% |  |  | 27.92 | 36.30 | 19.54 |
|  | Customer Satisfaction - Access | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Genesee | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Livingston | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Ontario | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Orleans | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Seneca | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Wayne | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Wyoming | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | TOTAL CSI SCORE |  |  |  | 30.00 | 39.00 | 21.00 |
| SERVICE QUALITY | On-Time Performance - RTS | 91.0\% |  |  | 36.60 | 47.58 | 25.62 |
|  | Ride Fulfillment - On Demand | 71.0\% |  |  | 0.60 | 0.78 | 0.42 |
|  | On-Time Performance - Access | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Genesee | 94.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Livingston | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Ontario | 93.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Orleans | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Seneca | 97.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Wayne | 96.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Wyoming | 97.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | TOTAL SPI SCORE |  |  |  | 40.00 | 52.00 | 28.00 |
| EMPLOYEE ENGAGEMENT | Employee Engagement | 32.0\% |  |  | 5.00 | 6.50 | 3.50 |
|  | Employee Satisfaction | 4 |  |  | 5.00 | 6.50 | 3.50 |
|  | TOTAL EEI SCORE |  |  |  | 10.00 | 13.00 | 7.00 |
| TOPS SCORE |  |  |  |  | 100.0 | 130.0 | 70.0 |

TOPS DETAILS QUARTER 3

| STRATEGIC PILLARS | METRIC | $\begin{aligned} & \text { PLAN } \\ & \text { GOAL } \end{aligned}$ | ACTUAL | POINTS <br> EARNED | GOAL | MAX POINTS | $\begin{aligned} & \text { MIN } \\ & \text { POINTS } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FINANCIAL SUSTAINABILITY | End of Year Net Income Projection | 0 |  |  | 20.00 | 26.00 | 14.00 |
|  | TOTAL FPI SCORE |  |  |  | 20.00 | 26.00 | 14.00 |
| CUSTOMER <br> SATISFACTION | Customer Satisfaction - RTS | 38.0\% |  |  | 37.20 | 48.36 | 26.04 |
|  | Customer Satisfaction - RTS Access | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - RTS Genesee | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - RTS Livingston | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - RTS Ontario | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - RTS Orleans | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - RTS Seneca | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - RTS Wayne | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - RTS Wyoming | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | TOTAL CSI SCORE |  |  |  | 40.00 | 52.00 | 28.00 |
| SERVICE QUALITY | On-Time Performance - RTS | 91.7\% |  |  | 36.60 | 47.58 | 25.62 |
|  | Ride Fulfillment - On Demand | 74.0\% |  |  | 0.60 | 0.78 | 0.42 |
|  | On-Time Performance - Access | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Genesee | 94.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Livingston | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Ontario | 93.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Orleans | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Seneca | 97.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Wayne | 96.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Wyoming | 97.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | TOTAL SPI SCORE |  |  |  | 40.00 | 52.00 | 28.00 |
| TOPS SCORE |  |  |  |  | 100.0 | 130.0 | 70.0 |

TOPS DETAILS QUARTER 4

| STRATEGIC PILLARS | METRIC | $\begin{aligned} & \text { PLAN } \\ & \text { GOAL } \end{aligned}$ | ACTUAL | POINTS <br> EARNED | GOAL POINTS | MAX POINTS | $\begin{aligned} & \text { MIN } \\ & \text { POINTS } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FINANCIAL SUSTAINABILITY | End of Year Net Income | 0 |  |  | 20.00 | 26.00 | 14.00 |
|  | TOTAL FPI SCORE |  |  |  | 20.00 | 26.00 | 14.00 |
| CUSTOMER <br> SATISFACTION | Customer Satisfaction - RTS | 38.0\% |  |  | 27.92 | 36.30 | 19.54 |
|  | Customer Satisfaction - Access | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Genesee | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Livingston | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Ontario | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Orleans | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Seneca | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Wayne | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Wyoming | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | TOTAL CSI SCORE |  |  |  | 30.00 | 39.00 | 21.00 |
| SERVICE QUALITY | On-Time Performance - RTS | 91.9\% |  |  | 36.60 | 47.58 | 25.62 |
|  | Ride Fulfillment - On Demand | 74.0\% |  |  | 0.60 | 0.78 | 0.42 |
|  | On-Time Performance - Access | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Genesee | 94.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Livingston | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Ontario | 93.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Orleans | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Seneca | 97.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Wayne | 96.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | On-Time Performance - Wyoming | 97.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | TOTAL SPI SCORE |  |  |  | 40.00 | 52.00 | 28.00 |
| EMPLOYEE ENGAGEMENT | Employee Engagement | 32.0\% |  |  | 5.00 | 6.50 | 3.50 |
|  | Employee Satisfaction | 4 |  |  | 5.00 | 6.50 | 3.50 |
|  | TOTAL EEI SCORE |  |  |  | 10.00 | 13.00 | 7.00 |
| TOPS SCORE |  |  |  |  | 100.0 | 130.0 | 70.0 |


| TOPS MATRIX QUARTER 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BELOW GOAL |  |  |  |  |  | GOAL \& POINTS | ABOVE GOAL |  |  |  |  |  |
| METRIC | -30.0\% | -25.0\% | -20.0\% | -15.0\% | -10.0\% | -5.0\% |  | 5.0\% | 10.0\% | 15.0\% | 20.0\% | 25.0\% | 30.0\% |
| End of Year Net Income Projection | \$(365) | \$(304) | \$(243) | \$(183) | \$(122) | \$(61) | \$ - | \$61 | \$122 | \$183 | \$243 | \$304 | \$365 |
|  | 14.00 | 15.00 | 16.00 | 17.00 | 18.00 | 19.00 | 20.00 | 21.00 | 22.00 | 23.00 | 24.00 | 25.00 | 26.00 |
| Customer <br> Satisfaction RTS | 27.0\% | 28.0\% | 29.0\% | 30.0\% | 31.0\% | 32.0\% | 33.0\% | 34.0\% | 35.0\% | 36.0\% | 37.0\% | 38.0\% | 39.0\% |
|  | 26.04 | 27.90 | 29.76 | 31.62 | 33.48 | 35.34 | 37.20 | 39.06 | 40.92 | 42.78 | 44.64 | 46.50 | 48.36 |
| Customer Satisfaction Access | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer Satisfaction Genesee | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer <br> Satisfaction - <br> Livingston | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer Satisfaction Ontario | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer Satisfaction Orleans | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer Satisfaction Seneca | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer <br> Satisfaction Wayne | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer <br> Satisfaction - <br> Wyoming | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 | STRATEGIC PILLAR

FINANCIAL SUSTAINABILITY
CUSTOMER


| BELOW GOAL |  |  |  | ABOVE GOAL |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $-30.0 \%$ | $-25.0 \%$ | $-20.0 \%$ | $-15.0 \%$ | $-10.0 \%$ | $-5.0 \%$ |  <br> POINTS | $5.0 \%$ | $10.0 \%$ | $15.0 \%$ | $20.0 \%$ |


















| TOPS MATRIX QUARTER 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | BELOW GOAL |  |  |  |  |  | GOAL \& POINTS | ABOVE GOAL |  |  |  |  |  |
| STRATEGIC PILLAR | METRIC | -30.0\% | -25.0\% | -20.0\% | -15.0\% | -10.0\% | -5.0\% |  | 5.0\% | 10.0\% | 15.0\% | 20.0\% | 25.0\% | 30.0\% |
| FINANCIAL SUSTAINABILITY | End of Year Net Income Projection | \$(365) | \$(304) | \$(243) | \$(183) | \$(122) | \$(61) | \$ - | \$61 | \$122 | \$183 | \$243 | \$304 | \$365 |
|  |  | 14.00 | 15.00 | 16.00 | 17.00 | 18.00 | 19.00 | 20.00 | 21.00 | 22.00 | 23.00 | 24.00 | 25.00 | 26.00 |
| CUSTOMER SATISFACTION | Customer <br> Satisfaction - RTS | 27.0\% | 28.0\% | 29.0\% | 30.0\% | 31.0\% | 32.0\% | 33.0\% | 34.0\% | 35.0\% | 36.0\% | 37.0\% | 38.0\% | 39.0\% |
|  |  | 19.54 | 20.94 | 22.34 | 23.73 | 25.13 | 26.52 | 27.92 | 29.32 | 30.71 | 32.11 | 33.50 | 34.90 | 36.30 |
|  | Customer <br> Satisfaction - <br> Access | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.18 | 0.20 | 0.21 | 0.22 | 0.23 | 0.25 | 0.26 | 0.27 | 0.29 | 0.30 | 0.31 | 0.33 | 0.34 |
|  | Customer <br> Satisfaction - <br> Genesee | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.18 | 0.20 | 0.21 | 0.22 | 0.23 | 0.25 | 0.26 | 0.27 | 0.29 | 0.30 | 0.31 | 0.33 | 0.34 |
|  | Customer <br> Satisfaction Livingston | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.18 | 0.20 | 0.21 | 0.22 | 0.23 | 0.25 | 0.26 | 0.27 | 0.29 | 0.30 | 0.31 | 0.33 | 0.34 |
|  | Customer <br> Satisfaction - <br> Ontario | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.18 | 0.20 | 0.21 | 0.22 | 0.23 | 0.25 | 0.26 | 0.27 | 0.29 | 0.30 | 0.31 | 0.33 | 0.34 |
|  | Customer <br> Satisfaction Orleans | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.18 | 0.20 | 0.21 | 0.22 | 0.23 | 0.25 | 0.26 | 0.27 | 0.29 | 0.30 | 0.31 | 0.33 | 0.34 |
|  | Customer <br> Satisfaction Seneca | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.18 | 0.20 | 0.21 | 0.22 | 0.23 | 0.25 | 0.26 | 0.27 | 0.29 | 0.30 | 0.31 | 0.33 | 0.34 |
|  | Customer Satisfaction Wayne | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.18 | 0.20 | 0.21 | 0.22 | 0.23 | 0.25 | 0.26 | 0.27 | 0.29 | 0.30 | 0.31 | 0.33 | 0.34 |
|  | Customer <br> Satisfaction - <br> Wyoming | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.18 | 0.20 | 0.21 | 0.22 | 0.23 | 0.25 | 0.26 | 0.27 | 0.29 | 0.30 | 0.31 | 0.33 | 0.34 |


| TOPS MATRIX QUARTER 2 CONTINUED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | BELOW GOAL |  |  |  |  |  | GOAL \& POINTS | ABOVE GOAL |  |  |  |  |  |
| STRATEGIC PILLAR | METRIC | -30.0\% | -25.0\% | -20.0\% | -15.0\% | -10.0\% | -5.0\% |  | 5.0\% | 10.0\% | 15.0\% | 20.0\% | 25.0\% | 30.0\% |
| SERVICE QUALITY | On-Time | 88.0\% | 88.5\% | 89.0\% | 89.5\% | 90.0\% | 90.5\% | 91.0\% | 91.5\% | 92.0\% | 92.5\% | 93.0\% | 93.5\% | 94.0\% |
|  | Performance RTS Connect | 25.62 | 27.45 | 29.28 | 31.11 | 32.94 | 34.77 | 36.60 | 38.43 | 40.26 | 42.09 | 43.92 | 45.75 | 47.58 |
|  | On Demand Ride Fulfillment | 63.0\% | 64.3\% | 65.7\% | 67.0\% | 68.3\% | 69.7\% | 71.0\% | 72.3\% | 73.7\% | 75.0\% | 76.3\% | 77.7\% | 79.0\% |
|  |  | 0.42 | 0.45 | 0.48 | 0.51 | 0.54 | 0.57 | 0.60 | 0.63 | 0.66 | 0.69 | 0.72 | 0.75 | 0.78 |
|  | On-Time | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | Access | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time | 89.0\% | 89.8\% | 90.7\% | 91.5\% | 92.3\% | 93.2\% | 94.0\% | 94.8\% | 95.7\% | 96.5\% | 97.3\% | 98.2\% | 99.0\% |
|  | Performance - <br> Genesee | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | Performance - <br> Livingston | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time | 88.0\% | 88.8\% | 89.7\% | 90.5\% | 91.3\% | 92.2\% | 93.0\% | 93.8\% | 94.7\% | 95.5\% | 96.3\% | 97.2\% | 98.0\% |
|  | Performance Ontario | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | Performance Orleans | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
|  | Performance Seneca | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time | 92.0\% | 92.7\% | 93.3\% | 94.0\% | 94.7\% | 95.3\% | 96.0\% | 96.7\% | 97.3\% | 98.0\% | 98.7\% | 99.3\% | 100.0\% |
|  | Performance - <br> Wayne | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
|  | Performance - <br> Wyoming | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| EMPLOYEE ENGAGEMENT | Employee <br> Engagement | 20.0\% | 22.0\% | 24.0\% | 26.0\% | 28.0\% | 30.0\% | 32.0\% | 34.0\% | 36.0\% | 38.0\% | 40.0\% | 42.0\% | 44.0\% |
|  |  | 3.50 | 3.75 | 4.00 | 4.25 | 4.50 | 4.75 | 5.00 | 5.25 | 5.50 | 5.75 | 6.00 | 6.25 | 6.50 |
|  | Employee Satisfaction | 3.50 | 3.58 | 3.67 | 3.75 | 3.83 | 3.92 | 4.00 | 4.08 | 4.17 | 4.25 | 4.33 | 4.42 | 4.50 |
|  |  | 3.50 | 3.75 | 4.00 | 4.25 | 4.50 | 4.75 | 5.00 | 5.25 | 5.50 | 5.75 | 6.00 | 6.25 | 6.50 |


| TOPS MATRIX OUARTER 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BELOW GOAL |  |  |  |  |  | GOAL \& POINTS | ABOVE GOAL |  |  |  |  |  |
| METRIC | -30.0\% | -25.0\% | -20.0\% | -15.0\% | -10.0\% | -5.0\% |  | 5.0\% | 10.0\% | 15.0\% | 20.0\% | 25.0\% | 30.0\% |
| End of Year Net Income Projection | \$(365) | \$(304) | \$(243) | \$(183) | \$(122) | \$(61) | \$ - | \$61 | \$122 | \$183 | \$243 | \$304 | \$365 |
|  | 14.00 | 15.00 | 16.00 | 17.00 | 18.00 | 19.00 | 20.00 | 21.00 | 22.00 | 23.00 | 24.00 | 25.00 | 26.00 |
| Customer Satisfaction - RTS | 32.0\% | 33.0\% | 34.0\% | 35.0\% | 36.0\% | 37.0\% | 38.0\% | 39.0\% | 40.0\% | 41.0\% | 42.0\% | 43.0\% | 44.0\% |
|  | 26.04 | 27.90 | 29.76 | 31.62 | 33.48 | 35.34 | 37.20 | 39.06 | 40.92 | 42.78 | 44.64 | 46.50 | 48.36 |
| Customer Satisfaction Access | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer Satisfaction Genesee | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer <br> Satisfaction - <br> Livingston | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer Satisfaction Ontario | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer Satisfaction Orleans | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer Satisfaction Seneca | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer Satisfaction Wayne | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| Customer Satisfaction Wyoming | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |

STRATEGIC PILLAR
FINANCIAL
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TOPS MATRIX QUARTER 3 CONTINUED



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 STRATEGIC PILLAR
SERVICE QUALITY


| TOPS MATRIX QUARTER 4 CONTINUED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | BELOW GOAL |  |  |  |  |  | GOAL \& POINTS | ABOVE GOAL |  |  |  |  |  |
| STRATEGIC PILLAR | METRIC | -30.0\% | -25.0\% | -20.0\% | -15.0\% | -10.0\% | -5.0\% |  | 5.0\% | 10.0\% | 15.0\% | 20.0\% | 25.0\% | 30.0\% |
| SERVICE QUALITY | On-Time | 88.9\% | 89.4\% | 89.9\% | 90.4\% | 90.9\% | 91.4\% | 91.9\% | 92.4\% | 92.9\% | 93.4\% | 93.9\% | 94.4\% | 94.9\% |
|  | Performance RTS Connect | 25.62 | 27.45 | 29.28 | 31.11 | 32.94 | 34.77 | 36.60 | 38.43 | 40.26 | 42.09 | 43.92 | 45.75 | 47.58 |
|  | Ride Fulfillment On Demand | 66.0\% | 67.3\% | 68.7\% | 70.0\% | 71.3\% | 72.7\% | 74.0\% | 75.3\% | 76.7\% | 78.0\% | 79.3\% | 80.7\% | 82.0\% |
|  |  | 0.42 | 0.45 | 0.48 | 0.51 | 0.54 | 0.57 | 0.60 | 0.63 | 0.66 | 0.69 | 0.72 | 0.75 | 0.78 |
|  | On-Time Performance Access | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time Performance Genesee | 89.0\% | 89.8\% | 90.7\% | 91.5\% | 92.3\% | 93.2\% | 94.0\% | 94.8\% | 95.7\% | 96.5\% | 97.3\% | 98.2\% | 99.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time Performance Livingston | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time Performance Ontario | 88.0\% | 88.8\% | 89.7\% | 90.5\% | 91.3\% | 92.2\% | 93.0\% | 93.8\% | 94.7\% | 95.5\% | 96.3\% | 97.2\% | 98.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time Performance Orleans | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time Performance Seneca | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time Performance Wayne | 92.0\% | 92.7\% | 93.3\% | 94.0\% | 94.7\% | 95.3\% | 96.0\% | 96.7\% | 97.3\% | 98.0\% | 98.7\% | 99.3\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | On-Time Performance Wyoming | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
| EMPLOYEE ENGAGEMENT | Employee Engagement | 20.0\% | 22.0\% | 24.0\% | 26.0\% | 28.0\% | 30.0\% | 32.0\% | 34.0\% | 36.0\% | 38.0\% | 40.0\% | 42.0\% | 44.0\% |
|  |  | 3.50 | 3.75 | 4.00 | 4.25 | 4.50 | 4.75 | 5.00 | 5.25 | 5.50 | 5.75 | 6.00 | 6.25 | 6.50 |
|  | Employee Satisfaction | 3.5 | 3.58 | 3.67 | 3.75 | 3.83 | 3.92 | 4 | 4.08 | 4.17 | 4.25 | 4.33 | 4.42 | 4.50 |
|  |  | 3.50 | 3.75 | 4.00 | 4.25 | 4.50 | 4.75 | 5.00 | 5.25 | 5.50 | 5.75 | 6.00 | 6.25 | 6.50 |

## SERVICE STANDARDS

Each year, the Board of Commissioners adopts measurements that set and measure the goals with respect to desired Service Standards which the Board directs the Authority to work toward achieving. Below are those standards for Regional Transit Service, Inc.

## 2021-22 RTS SERVICE STANDARDS

| METRIC | GOAL | MEASUREMENT DEFINITION |
| :--- | :--- | :--- |
| On-Time <br> Performance | $\mathbf{8 8 . 0 \%}$ | The percentage of total time points encountered inside the specified <br> parameters of 2:00 minutes early to 5:00 minutes late. |
| Percent Early | $2.5 \%$ | The percentage of total time points encountered earlier than the <br> specified parameter of 2:00 minutes early. |
| Cleanliness of <br> Buses and Shelters | $67.0 \%$ | Data comes from an independent third party satisfaction survey asking on <br> a scale from 1 to 10 if the respondents are satisfied with the cleanliness. <br> It is calculated as the sum of the percentages of respondents in the top 4 <br> satisfaction levels (7-10). |
| Pass-Ups | 2.0 | It is the daily average of the total number of occurrences per day where <br> customers were passed up resulting from a demand in excess of capacity <br> where the following bus was more than five (5) minutes away. |
| Missed Trips | 0.01 | It is the daily average of occurrences per day resulting from missing a <br> whole trip either from downtown to the end of the line or the end of the <br> line to the RTS Transit Center. |
| Bus Operator |  |  |
| Customer Service | $80.0 \%$ | Data comes from an independent third party satisfaction survey asking, on <br> a scale from 1 to 10, five different questions on Bus Operator performance. |
| It is calculated as the equally weighted average of those five scores from |  |  |
| the top 4 satisfaction levels (7-10). |  |  |

## APPENDIX



## FARE STRUCTURE

|  | ACTUAL | EFFECTIVE |
| :---: | :---: | :---: |
| RTS MONROE | 2021-2022**** | 2022-2023 |
| CASH: |  |  |
| Base Fare | \$ 1.00 | \$ 1.00 |
| FIXED ROUTE FARE: |  |  |
| One Ride Pass | \$ 1.00 | \$ 1.00 |
| VALUE PASSES (RTS CONNECT \& RTS ON DEMAND)*: |  |  |
| All-Day Unlimited Pass | \$ 3.00 | \$ 3.00 |
| Adult 31 Day Unlimited Pass | \$56.00 | \$56.00 |
| CHILDREN UNDER AGE 11**: |  |  |
| Children Ages 6-11 | \$ 0.50 | \$ 0.50 |
| Children Ages 5 and under (Limit of 3 children per fare-paying adult) | Free | Free |
| SENIORS 65+/DISABLED VALUE PASSES: |  |  |
| Senior/Disabled 1 Ride | \$ 0.50 | \$ 0.50 |
| Senior/Disabled One-Day Unlimited* | \$ 1.50 | \$ 1.50 |
| Senior/Disabled Unlimited, 31 Consecutive Days* | \$28.00 | \$28.00 |
| VETERANS: |  |  |
| All RTS Connect and RTS On Demand Rides | Free | Free |
| RTS ON DEMAND***: |  |  |
| Connect to or from an RTS Bus Stop | \$ 1.00 | \$ 1.00 |
| Curb-to-Curb within the zone | \$ 3.00 | \$ 3.00 |

[^5]
## FARE STRUCTURE

|  | ACTUAL | EFFECTIVE |
| :---: | :---: | :---: |
| RTS ACCESS | 2021-2022*** | 2022-2023 |
| Required Service Area | \$ 2.00 | \$ 2.00 |
| Supplemental Area 1 | \$ 2.00 | \$ 2.00 |
| Supplemental Area 2 | \$ 4.00 | \$ 4.00 |
| Supplemental Area 3 | \$ 8.00 | \$ 8.00 |
| Same Day Requests (additional charge) | \$ 6.00 | \$ 6.00 |
| RTS GENESEE | 2021-2022 | 2022-2023 |
| CASH:* |  |  |
| Base Route Fare | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Dial-A-Ride Countywide City of Batavia | $\begin{array}{ll} \$ 3.00 \\ \$ & 2.00 \end{array}$ | $\begin{array}{ll} \$ 3.00 \\ \$ & 2.00 \end{array}$ |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$10.00 | \$10.00 |
| \$23 Value | \$20.00 | \$20.00 |
| RTS LIVINGSTON | 2021-2022 | 2022-2023 |
| CASH:** |  |  |
| Base Route Fare | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Dial-A-Ride | \$ 2.00 | \$ 2.00 |
| Geneseo/Marketplace/Eastview Shuttle | \$ 6.50 | \$ 6.50 |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$10.00 | \$10.00 |
| \$23 Value | \$20.00 | \$20.00 |

[^6]
## FARE STRUCTURE

|  | ACTUAL | EFFECTIVE |
| :---: | :---: | :---: |
| RTS ONTARIO | 2021-2022 | 2022-2023 |
| Base Route Fare* | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Dial-A-Ride within Zone 1 or 2 | \$ 5.00 | \$ 5.00 |
| Dial-A-Ride between Zone 1 or 2 | \$ 10.00 | \$ 10.00 |
| Geneva/Phelps to Rochester | \$ 15.00 | \$ 15.00 |
| Clifton Springs/Hopewell/Canandaigua to Rochester | \$ 12.50 | \$ 12.50 |
| Shortsville/Manchester/Farmington/Victor to Rochester | \$ 10.00 | \$ 10.00 |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$ 10.00 | \$ 10.00 |
| \$23 Value | \$ 20.00 | \$ 20.00 |
| Monthly Route Pass | \$ 30.00 | \$ 30.00 |
| Dial-A-Ride Passes | $\begin{array}{lr} \$ & 5.00 \\ \$ & 25.00 \\ \$ & 50.00 \\ \$ 100.00 \end{array}$ | $\begin{array}{rr} \$ & 5.00 \\ \$ 25.00 \\ \$ 50.00 \\ \$ 100.00 \end{array}$ |
| RTS ORLEANS | 2021-2022 | 2022-2023 |
| CASH:** |  |  |
| Base Route Fare | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Dial-A-Ride | \$ 3.00 | \$ 3.00 |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$ 10.00 | \$ 10.00 |
| \$23 Value | \$ 20.00 | \$ 20.00 |

[^7]FARE STRUCTURE

|  | ACTUAL | EFFECTIVE |
| :---: | :---: | :---: |
| RTS SENECA | 2021-2022 | 2022-2023 |
| CASH:* |  |  |
| Base Route Fare | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Dial-A-Ride | \$ 3.00 | \$ 3.00 |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$10.00 | \$10.00 |
| \$23 Value | \$20.00 | \$20.00 |
| RTS WAYNE | 2021-2022 | 2022-2023 |
| CASH: |  |  |
| Base Route Fare** | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Dial-A-Ride (Seniors) | \$ 1.50 | \$ 1.50 |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$10.00 | \$10.00 |
| \$23 Value | \$20.00 | \$20.00 |
| RTS WYOMING | 2021-2022 | 2022-2023 |
| CASH:*** |  |  |
| Base Route Fare** | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$10.00 | \$10.00 |
| \$23 Value | \$20.00 | \$20.00 |

*Half Fare for Seniors and Disabled Persons, except on Route Deviation service.
**Half Fare for Seniors and Disabled Persons.
***Unlimited ride pass purchases are subject to a maximum monthly purchase of 50 passes per organization. Organizations needing more than 50 passes per month require an agreement with RTS to ensure sufficient bus capacity is available for the intended purpose(s) of the passes. Cost for additional passes will be actual cost to provide the necessary capacity, or the unit cost of the passes, whichever is greater.


[^0]:    *2020 ridership is pre-pandemic and 2021 is during the pandemic.

[^1]:    *Project timelines are dependent upon securing needed funding.

[^2]:    - USLD*
    - SWAP
    - 2022-23 Spot Budget*

[^3]:    ${ }^{1}$ Rounding may cause mathematical errors.
    ${ }^{2}$ As of December 31, 2021.
    ${ }^{3}$ Locally generated revenues includes use of estimated available unrestricted net assets.

[^4]:    *As of December 31, 2021.

[^5]:    *Unlimited ride pass purchases are subject to a maximum monthly purchase of 50 passes per organization. Organizations needing more than 50 passes per month require an agreement with RTS to ensure sufficient bus capacity is available for the intended purpose(s) of the passes. Cost for additional passes will be actual cost to provide the necessary capacity, or the unit cost of the passes, whichever is greater.
    **Children 11 and under must be accompanied by an adult.
    ***All RTS On Demand rides must be requested by phone, mobile app, or RTS website.
    ${ }^{* * * *}$ The fares listed for RTS Monroe and RTS Access were effective from May 17, 2021 through March 31, 2022.

[^6]:    *Half Fare for Seniors and Disabled Persons, except on Route Deviation service.
    **Half Fare for Seniors and Disabled Persons, except on Route Deviation and Shuttle services.
    ***The fares listed for RTS Monroe and RTS Access were effective from May 17, 2021 through March 31, 2022.

[^7]:    *Half Fare for Seniors and Disabled Persons.
    **Half Fare for Seniors and Disabled Persons, except on Route Deviation service.

